THE EFFECTS OF ESCAPISM AND SELF EXPRESSION TOWARDS USER INTENTION AMONG GENERATION Z TIKTOK USERS WITH USER ENGAGEMENT AS MEDIATING VARIABLE

Thesis Submitted to Fulfil One of the Requirements for Obtaining Bachelor's Degree in Economics at The Faculty of Economics and Business, Management Undergraduate Program, Universitas Mercu Buana, Jakarta



Name : Andrae Ojeda Lumaquez

SIN : 43120010338

MANAGEMENT UNDERGRADUATE PROGRAM
FACULTY OF ECONOMICS AND BUSINESS
UNIVERSITAS MERCU BUANA
JAKARTA
2024

THE EFFECTS OF ESCAPISM AND SELF EXPRESSION TOWARDS USER INTENTION AMONG GENERATION Z TIKTOK USERS WITH USER ENGAGEMENT AS MEDIATING VARIABLE

Thesis Submitted to Fulfil One of the Requirements for Obtaining Bachelor's Degree in Economics at The Faculty of Economics and Business, Management Undergraduate Program, Universitas Mercu Buana, Jakarta



MANAGEMENT UNDERGRADUATE PROGRAM
FACULTY OF ECONOMICS AND BUSINESS
UNIVERSITAS MERCU BUANA
JAKARTA
2024

STATEMENT OF AUTHENTICITY

The undersigned below:

Name : Andrae Ojeda Lumaquez

SIN : 43120010338

Study Program : Bachelor's Degree of Management

Declaring that this thesis's context is entirely my own work. If I quote someone else's work, I cite the source according to the rules. I made this assertion therefore in good faith. If it is determined that I have plagiarized, I am willing to accept a penalty consisting of the cancellation of this thesis.

Jakarta, April 25th, 2024



Andrae Ojeda Lumaquez

SIN: 43120010338

THESIS APPROVAL SHEET

Name : Andrae Ojeda Lumaquez

Student ID Number : 43120010338

Study Program : S1 Management International Class

Thesis Title : The Effects of Escapism and Self Expression Towards User

Intention Among Generation Z Tiktok Users with User

Engagement as Mediating Variable

Thesis Defense Date : Jul 12, 2024

Authorized by:

Supervisor

Mas Wahyu Wibowo

Dean of Faculty of Economics and Business

Head of Study Program

S1 Management

Dr. Nurul Hidayah, M.Si., Ak., CA

Dudi Permana, Ph.D

LPTA 04244017



Please Scan QRCode to Verify

ABSTRACT

The research aimed to explore and assess the impact of hedonistic experiences, specifically escapism and self-expression, on user intention to use the TikTok app, with user engagement serving as a mediator. The study focuses on TikTok users aged between 15 and 23 years old residing in major Indonesian cities, including JaBoDeTaBek, Bandung, Semarang, Yogyakarta, and Surabaya. Employing nonprobability sampling, specifically purposive sampling, the research gathered quantitative data through a survey method utilizing Google Forms to distribute questionnaires. The questionnaire, designed with criteria and value weights based on a Likert scale, was completed by 213 TikTok users, resulting in a 100% return rate. Data analysis was conducted using descriptive analysis techniques, with the Partial Least Square (PLS) approach implemented through the SmartPLS version 3.2.9 software program. The findings of this research indicate that for Genz Tiktok users: (1) Escapism has a positive and significant influence on User Intention, (2) Escapism has a positive and significant influence on User Engagement, (3) Selfexpression has a positive and significant influence on User engagement. (4) Selfexpression has a positive but not significant influence on User Intention. (5) User Engagement has a positive and significant influence on User Intention. (6) User Engagement partially mediates escapism and user intention. (7) User Engagement fully mediates self-expression and user intention.

Keywords: Hedonism, Escapism, Self-expression, User Engagement, User Intention



PREFACE

The researcher would like to dedicate this thesis to God, Jesus Christ, who has been a constant source of strength, guidance, and inspiration throughout the research journey. It is through His divine blessings and grace that the researcher has found the determination and wisdom to complete this research proposal The Effects of Escapism and Self-Expression Towards User Intention Among Generation Z Tiktok Users with User Engagement as Mediating". This research is proposed to fulfil one of the requirements to achieve a Bachelor's degree in the Faculty of Economics and Business Management, UMB International Class Program.

The researcher would like to take this opportunity to thank everyone who contributed to the success of this research, particularly for:

- 1. The researcher loving family (Mama, Papa, Kuya JV&VJ, and ate Tonette). Their unwavering support, encouragement, and prayers have been instrumental in shaping the researcher's academic pursuits. Their belief in the researcher's abilities has been a driving force behind their achievements.
- 2. Prof. Dr. Andi Adriansyah, M. Eng., as the Rector of Universitaas Mercu Buana.
- 3. Dr. Nurul Hidayah, M.Si, Ak., as the Dean of Faculty of Economic and Business of Universitas Mercu Buana.

4. Dudi Permana, MM, PH.D., as the Head of Management Study Program

of Universitas Mercu Buana.

5. Dr. Mas Wahyu Wibowo, as the researcher's Thesis Supervisor.

6. Dr Ali Hanafiah, as the secretary of management study program

international class.

7. All Lecturers and Staff of the Management Study Program Faculty of

Economics and Business, Universitas Mercu Buana.

8. The researcher expresses sincere appreciation to friends, classmates, as

well as colleagues at the Bureau of Marketing of Mercu Buana. Every

moral and constructive encouragement contributed to the researcher's

pursuit of the research process.

This thesis is dedicated to all those who have played a part, big or small, in

shaping my academic and personal development. The support and belief have

been invaluable, and the researcher is forever grateful

UNIVERSITAS

Jakarta, April 25th, 2024

Andrae Ojeda Lumaquez

SIN: 43120010338

vi

TABLE OF CONTENTS

TITLE PAGE	i
STATEMENT OF AUTHENTICITY	ii
THESIS APPROVAL SHEET	iii
ABSTRACT	iv
PREFACE	v
TABLE OF CONTENTS	vii
LIST OF FIGURES	ix
LIST OF TABLES	
CHAPTER I	
INTRODUCTION	
A. Background	1
B. Research Problems	
C. Research Objective	
D. Research Contribution	9
1. Theoretical Contribution	9
2. Practical Contribution	10
CHAPTER II	11
LITERATURE REVIEW AND HYPOTHESIS DEVELOPMENT	11
A. Literature Review	11
1. Social Media	11
2. Theoretical Basis	13
3. Hedonic Consumption	15
4. User Engagement	18
B. Previous Research	22
C. Hypothesis Development	30
1. The Relation Between Escapism and User Intention	31
2. The Relation Between Escapism and User Engagement	31
3. The Relation Between Self-expression and User Engagement	32
4. The Relation Between Self-expression and User Intention	33

5. The Relation Between User Engagement and User Intention33
6. The Mediating Role of User Engagement between Escapism and
User Intention to Use Tiktok App34
7. The Mediating Role of User Engagement between Self-Expression
and User Intention to Use Tiktok35
D. Research Framework
CHAPTER III
RESEARCH METHOD
A. Research Time and Place
B. Research Design
C. Variable Definition and Operationalization
1. Variable Definition39
2. Variable Operationalization41
D. Variable Measurement43
E. Research Sample and Population43
F. Data Collection Method45
G. Data Analysis Method46
1. Outer Model Measurement47
2. Test the Structural Model or Inner Model
CHAPTER IV52
RESULT AND DISCUSSION
A. Research Object Overview52
B. Descriptive Statistics Analysis54
C. Data Analysis64
D. Research Discussion80
CHAPTER V91
CONCLUSIONS AND RECOMMENDATIONS91
A. Conclusions91
B. Recommendation94
REFERENCES
APPENDIXES113

LIST OF FIGURES

Figure 2. 2 Research Framework	36
Figure 4. 1 Outer Model Design	67
Figure 4. 2 Initial Path Diagram	68
Figure 4. 3 Path Diagram Output (Modification)	70
Figure 4. 4 Average Variance Extracted (AVE) Chart	73
Figure 4. 9 Bootstrapping Result	83



LIST OF TABLES

Table 1.1 Pre-survey Result	6
Table 2.1 Previous Research	. 23
Table 3.1 Operationalization of Variables	. 42
Table 4.1 Weight Score	. 43
Table 4.1 Number of Respondents	. 55
Table 4.2 Respondents Based on Domicile	. 55
Table 4.3 Respondents Based on Gender	. 56
Table 4.4 Respondents Based on Age	. 56
Table 4.5 Respondents Based on Marital Status	. 57
Table 4.6 Respondents Based on Education Level	. 58
Table 4.7 Respondents Based on Occupation	. 59
Table 4.8 Descriptive Statistics of Escapism	. 60
Table 4.9 Descriptive Statistics of Self Expression	. 61
Table 4.10 Descriptive Statistics of User Engagement	. 62
Table 4.11 Descriptive Statistics of User Intention	. 63
Table 4.12 Loading Factor Value	. 66
Table 4.13 Loading Factor Value (Modification)	. 68
Table 4.14 Cronbach's Alpha and Composite Reliability Test	
Table 4.15 AVE Test	. 72
Table 4.16 Heterotrait-Monotrait Ratio (HTMT) Value	. 72
Table 4.17 Variance Inflation Factor (VIF)	
Table 4.18 Model Fit	. 73
Table 4.19 rms Theta	. 74
Table 4.20 Coefficient of Determination Test (R ²)	. 74
Table 4.21 Predictive Relevance Test (Q ²)	. 75
Table 4.22 Effect Size	. 76
Table 4.23 Significance Test of Direct and Indirect Effects	. 77