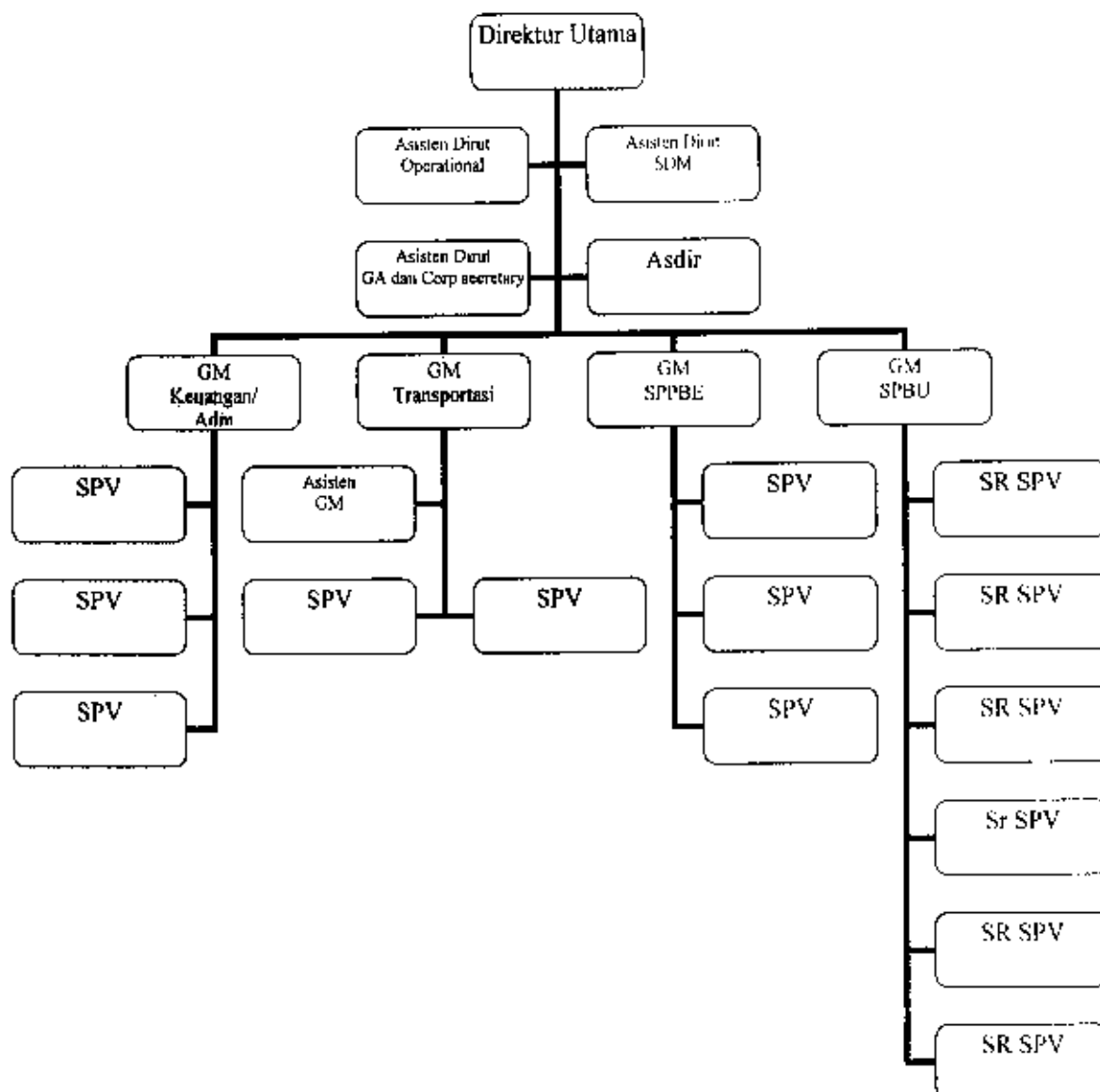


STRUKTUR ORGANISASI PT. GIGA INTRAX TAHUN 2007



KUIISIONER PENELITIAN

Jenis kelamin : Laki-laki Perempuan
 Usia : _____ tahun
 Pendidikan : SD SLTP SLTA DI/D3/S1
 Lama bekerja : _____ tahun

No	Pernyataan	Sangat Setuju	Setuju	Netral	Tidak Setuju	Sangat Tidak Setuju
A	Kemampuan kerja					
01.	Kemampuan kerja anda sangat dipengaruhi oleh latar belakang pendidikan anda					
02.	Pengalaman kerja anda berpengaruh terhadap kualitas pelayanan anda terhadap pelanggan					
03.	Pelatihan diperlukan untuk meningkatkan kemampuan anda					
04.	Perlu diadakannya penyegaran wawasan pengetahuan tentang produk agar kemampuan meningkat.					
B	Motivasi					
05.	Sikap terhadap Insentif Kinerja kerja anda tergantung kepada insentif yang diberikan oleh perusahaan.					
06.	Apakah anda setuju apabila perusahaan memberikan bentuk insentif lain akan meningkatkan kinerja anda?					
07.	Sikap Terhadap Gaji/Upah Kinerja anda dipengaruhi oleh gaji/ upah yang anda peroleh.					
08.	Untuk ukuran anda, penghasilan yang anda peroleh saat ini cukup memuaskan anda.					
09.	Sikap terhadap Fasilitas Kerja Fasilitas seperti loker, tempat ibadah, seragam, dan fasilitas lain membuat anda nyaman bekerja.					
10.	Fasilitas kerja yang semakin lengkap akan berpengaruh kepada kualitas kerja					
11.	Sikap Terhadap Karir Jenjang karir yang ada saat ini sudah cukup memuaskan karyawan.					
12.	Anda optimis dapat mencapai jenjang karir tertinggi di perusahaan dengan prestasi kerja yang baik sekali/istimewa.					

13.	Sikap terhadap Atasan Memberikan ide kepada atasan/perusahaan adalah penting.					
14.	Apakah anda setuju apabila anda selalu dilibatkan dalam penyusunan rencana kerja?					
15.	Berkonsultasi masalah pekerjaan dengan pemimpin perusahaan adalah penting.					
16.	Pengarahan dari pemimpin kepada bawahan dalam pelaksanaan tugas sangat diperlukan					
17.	Sikap terhadap rekan kerja Pertolongan dari rekan kerja mendukung pekerjaan anda.					
18.	Bekerjasama dengan rekan kerja diperlukan dalam pekerjaan anda.					
19.	Sikap Terhadap Lingkungan Kerja Lingkungan kerja seperti kebisingan, cahaya, debu, mempengaruhi kinerja anda.					
20.	Keamanan kerja mempengaruhi ketenangan kerja anda.					
21.	Sirkulasi udara di tempat kerja memadai.					

Lampiran 5.3

Daftar Perhitungan Hasil Kuesioner

Respon den	PERHITUNGAN KUESIONER																Rata- rata	TOTAL								
	Kemampuan Kerja																		Total							
	Q1	Q2	Q3	Q4	Total	Rata- rata	Q5	Q6	Q7	Q8	Q9	Q10	Q11	Q12	Q13	Q14				Q15	Q16	Q17	Q18	Q19	Q20	Q21
1	5	5	5	5	20	5,00	2	5	2	4	4	5	4	5	5	5	5	5	4	5	2	5	5	72	4,24	92
2	5	5	5	5	20	5,00	4	5	2	3	5	3	4	4	5	5	5	5	5	5	2	5	5	72	4,24	92
3	2	4	5	5	16	4,00	4	4	2	2	4	3	2	4	4	4	4	4	4	4	2	4	4	59	3,47	75
4	2	4	5	5	16	4,00	5	5	5	2	5	5	2	4	4	4	4	5	5	4	5	2	2	68	4,00	84
5	2	4	4	4	14	3,50	4	4	2	4	4	5	2	4	4	4	4	5	5	4	5	2	2	64	3,76	78
6	2	4	5	5	16	4,00	5	5	5	4	5	5	2	4	4	4	4	5	5	4	5	2	2	68	4,00	86
7	4	5	5	4	18	4,50	4	5	4	2	4	5	4	4	4	4	4	4	4	4	5	4	4	63	3,71	79
8	4	4	4	4	16	4,00	4	4	4	4	4	3	2	4	4	4	4	4	4	4	2	4	4	61	3,59	79
9	4	4	5	5	18	4,50	4	4	4	2	4	3	4	4	4	4	5	5	4	5	5	4	4	67	3,94	84
10	4	4	4	4	17	4,25	4	4	4	2	2	3	4	5	4	4	4	4	4	4	5	4	4	60	3,53	76
11	2	4	5	5	16	4,00	4	2	2	2	5	5	4	5	4	4	4	4	4	5	4	5	4	69	4,06	87
12	4	4	4	4	16	4,00	4	4	4	4	4	5	5	5	5	5	5	5	5	5	5	5	5	80	4,71	96
13	4	4	4	4	16	4,00	5	5	2	4	4	5	5	5	5	5	5	5	5	5	5	5	5	82	4,82	102
14	5	5	5	5	20	5,00	5	5	2	5	5	5	5	5	4	4	3	4	4	4	4	5	4	72	4,24	90
15	4	4	4	5	18	4,50	4	5	4	4	5	5	4	5	4	4	4	4	4	5	4	4	4	66	3,88	82
16	4	4	4	5	18	4,50	4	5	4	2	4	3	4	5	4	4	3	4	4	5	4	4	2	63	3,71	81
17	4	4	4	5	18	4,50	4	4	4	2	4	5	2	5	4	4	3	4	4	4	4	4	4	69	4,06	87
18	4	5	4	5	18	4,50	4	4	4	4	4	3	2	5	4	4	3	4	5	5	5	4	5	71	4,18	90
19	4	5	5	5	19	4,75	4	5	2	2	4	5	4	5	5	5	4	5	4	5	4	4	4	65	3,82	83
20	4	4	5	5	18	4,50	4	4	2	2	4	5	3	4	2	2	4	5	4	5	5	2	4	67	3,94	84
21	2	5	5	5	17	4,25	2	5	2	2	5	3	5	5	4	4	5	5	5	5	5	5	5	79	4,65	99
22	5	5	5	5	20	5,00	5	5	5	4	5	5	4	2	5	4	5	5	5	5	5	5	5	64	3,76	76
23	2	2	4	4	12	3,00	4	4	4	4	4	5	4	2	4	4	3	4	4	4	4	4	2	58	3,11	75
24	5	5	5	5	20	5,00	4	5	5	4	5	5	4	4	4	4	5	5	5	5	5	5	5	78	4,59	98
25	2	4	4	4	14	3,50	4	4	4	2	5	5	4	4	4	4	5	5	5	5	5	5	4	74	4,35	88
26	4	4	4	5	17	4,25	4	4	5	1	2	3	2	2	4	4	3	5	5	5	5	4	1	58	3,41	75
27	4	4	4	4	16	4,00	4	5	4	4	4	5	4	4	4	4	5	5	4	5	5	5	4	75	4,41	91
28	4	5	5	5	19	4,75	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	85	5,00	104
29	4	4	4	5	17	4,25	4	5	4	2	4	3	4	4	4	4	5	5	4	5	4	2	4	69	4,06	86
30	4	4	4	4	16	4,00	4	5	4	4	4	3	4	4	4	4	5	5	4	4	4	4	4	67	3,94	84
31	4	4	4	5	18	4,50	5	5	2	2	5	5	4	4	5	5	5	5	5	5	5	5	5	74	4,35	92
32	4	4	4	5	18	4,50	2	4	2	4	4	5	2	5	5	4	5	5	4	4	4	4	2	65	3,82	83
33	2	4	4	5	16	4,00	4	5	2	2	2	5	2	4	4	4	3	5	5	5	5	5	4	66	3,88	82

Motivasi

75	2	4	5	5	16	4.00	4	4	2	1	4	5	2	5	5	5	4	4	5	4	2	4	4	66	3.88	82
76	4	4	5	5	18	4.50	4	4	4	4	4	4	4	5	4	4	4	4	4	5	4	4	72	4.24	90	
77	4	4	5	4	17	4.25	2	4	2	4	4	4	4	4	5	5	5	4	4	4	4	4	70	4.12	87	
78	2	5	5	5	17	4.25	2	5	2	4	5	5	4	4	3	5	5	4	4	5	2	4	68	4.00	85	
79	4	5	5	5	19	4.75	5	5	2	2	5	5	2	5	5	5	5	4	4	4	4	4	73	4.29	92	
80	2	3	4	4	13	3.25	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	70	4.12	83	
81	4	3	5	4	16	4.00	4	4	4	2	5	5	4	4	4	5	4	4	4	4	4	4	67	3.94	83	
82	4	3	4	4	15	3.75	2	4	4	4	4	5	4	4	4	5	4	4	4	5	4	5	71	4.18	86	
83	4	3	4	4	15	3.75	2	4	4	2	4	4	2	4	4	4	4	4	4	4	4	5	64	3.76	79	
84	4	3	4	4	15	3.75	2	4	2	4	4	4	2	4	4	4	4	4	4	4	4	4	60	3.53	75	
85	4	3	4	4	15	3.75	2	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	66	3.88	81	
86	2	3	4	4	13	3.25	4	5	4	4	4	4	2	4	4	4	4	4	4	4	4	4	61	3.59	74	
87	4	3	4	5	16	4.00	4	4	2	2	4	4	2	5	4	4	4	4	4	4	4	4	64	3.76	80	
88	2	4	5	3	14	3.50	2	5	4	4	4	5	2	5	4	5	5	4	4	5	4	5	74	4.35	88	
89	2	4	4	3	13	3.25	5	5	4	2	2	5	5	4	5	5	4	5	4	5	5	5	76	4.47	89	
90	4	4	4	3	15	3.75	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	68	4.00	83	
91	4	4	4	3	15	3.75	4	4	2	4	4	4	4	4	4	4	4	4	4	5	4	5	69	4.06	84	
92	4	4	4	3	15	3.75	4	4	4	4	4	5	4	4	4	5	4	5	4	4	4	4	72	4.24	87	
93	4	4	4	3	15	3.75	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	67	3.94	92	
94	2	4	4	3	13	3.25	2	4	2	2	2	4	2	4	4	4	4	4	4	4	4	2	56	3.29	69	
95	4	5	5	5	19	4.75	4	5	4	4	5	5	4	5	5	5	5	5	5	4	4	5	79	4.65	98	
96	4	4	4	3	15	3.75	2	5	1	1	4	4	1	1	5	4	4	5	4	4	4	5	61	3.59	76	
	320	388	430	421	1559	389.75	336	430	320	272	390	423	305	411	414	391	421	441	431	447	380	425	365	6602	388.35	8161

Lampiran 5.4
Daftar Penilaian Kinerja Karyawan

Respon den	Kinerja					
	Q1	Q2	Q3	Q4	Total	Rata-Rata
B 1	4.00	3.00	4.00	3.00	14.00	3.50
2	4.00	3.00	3.00	2.00	12.00	3.00
3	4.00	4.00	4.00	4.00	16.00	4.00
4	4.00	3.00	3.00	3.00	13.00	3.25
5	4.00	3.00	4.00	4.00	15.00	3.75
6	4.00	4.00	4.00	4.00	16.00	4.00
7	4.00	3.00	3.00	4.00	14.00	3.50
8	4.00	5.00	4.00	4.00	17.00	4.25
9	4.00	4.00	4.00	4.00	16.00	4.00
10	4.00	4.00	4.00	2.00	14.00	3.50
11	4.00	4.00	4.00	3.00	15.00	3.75
12	4.00	4.00	4.00	4.00	16.00	4.00
13	4.00	5.00	4.00	4.00	17.00	4.25
14	4.00	4.00	4.00	4.00	16.00	4.00
15	4.00	4.00	5.00	4.00	17.00	4.25
16	4.00	4.00	4.00	4.00	16.00	4.00
17	4.00	4.00	4.00	4.00	16.00	4.00
18	4.00	4.00	4.00	4.00	16.00	4.00
19	3.00	3.00	4.00	3.00	13.00	3.25
20	4.00	4.00	4.00	3.00	15.00	3.75
21	4.00	4.00	4.00	4.00	16.00	4.00
22	4.00	4.00	4.00	4.00	16.00	4.00
23	4.00	4.00	4.00	3.00	15.00	3.75
24	4.00	3.00	2.00	3.00	12.00	3.00
25	4.00	4.00	4.00	4.00	16.00	4.00
26	4.00	3.00	4.00	3.00	14.00	3.50
27	2.00	4.00	4.00	4.00	14.00	3.50
28	3.00	4.00	4.00	3.00	14.00	3.50
29	3.00	3.00	3.00	2.00	11.00	2.75
30	4.00	4.00	4.00	4.00	16.00	4.00
C 31	4.00	4.00	3.00	3.00	14.00	3.50
32	4.00	3.00	3.00	3.00	13.00	3.25
33	4.00	4.00	3.00	2.00	13.00	3.25
34	4.00	4.00	3.00	3.00	14.00	3.50
35	3.00	3.00	4.00	3.00	13.00	3.25
36	4.00	4.00	4.00	3.00	15.00	3.75
37	4.00	3.00	3.00	2.00	12.00	3.00
38	4.00	4.00	4.00	3.00	15.00	3.75
39	4.00	2.00	2.00	2.00	10.00	2.50
40	3.00	3.00	3.00	2.00	11.00	2.75
41	4.00	3.00	3.00	3.00	13.00	3.25
42	3.00	3.00	3.00	3.00	12.00	3.00
43	3.00	2.00	1.00	2.00	8.00	2.00
44	4.00	4.00	3.00	3.00	14.00	3.50
45	4.00	4.00	3.00	3.00	14.00	3.50

	46	4.00	4.00	4.00	4.00	16.00	4.00
	47	4.00	4.00	2.40	3.00	13.40	3.35
	48	4.00	3.00	3.00	3.00	13.00	3.25
	49	4.00	4.00	4.00	3.00	15.00	3.75
	50	4.00	4.00	4.00	3.00	15.00	3.75
L	51	4.00	4.00	4.00	4.00	16.00	4.00
	52	4.00	4.00	4.00	4.00	16.00	4.00
	53	4.00	4.00	4.00	4.00	16.00	4.00
	54	4.00	4.00	4.00	4.00	16.00	4.00
	55	4.00	4.00	4.00	4.00	16.00	4.00
	56	4.00	4.00	4.00	4.00	16.00	4.00
	57	4.00	4.00	4.00	4.00	16.00	4.00
	58	4.00	4.00	4.00	4.00	16.00	4.00
	59	4.00	4.00	4.00	4.00	16.00	4.00
	60	4.00	4.00	4.00	4.00	16.00	4.00
	61	3.00	4.00	4.00	4.00	15.00	3.75
	62	4.00	4.00	4.00	4.00	16.00	4.00
	63	4.00	4.00	4.00	4.00	16.00	4.00
	64	4.00	4.00	4.00	4.00	16.00	4.00
	65	4.00	4.00	4.00	4.00	16.00	4.00
T	66	4.00	3.00	3.00	4.00	14.00	3.50
	67	4.00	3.00	3.00	4.00	14.00	3.50
	68	3.00	4.00	4.00	4.00	15.00	3.75
	69	4.00	4.00	4.00	3.00	15.00	3.75
	70	4.00	4.00	3.00	3.00	14.00	3.50
	71	4.00	4.00	4.00	4.00	16.00	4.00
	72	4.00	4.00	3.00	4.00	15.00	3.75
	73	3.00	3.00	3.00	3.00	12.00	3.00
	74	4.00	3.00	3.00	4.00	14.00	3.50
	75	4.00	4.00	4.00	4.00	16.00	4.00
	76	4.00	4.00	4.00	4.00	16.00	4.00
	77	4.00	4.00	4.00	4.00	16.00	4.00
	78	4.00	3.00	3.00	4.00	14.00	3.50
	79	4.00	3.00	4.00	3.00	14.00	3.50
	80	4.00	4.00	4.00	4.00	16.00	4.00
	81	4.00	4.00	3.00	4.00	15.00	3.75
	82	4.00	4.00	3.00	4.00	15.00	3.75
	83	4.00	4.00	4.00	4.00	16.00	4.00
	84	4.00	4.00	4.00	4.00	16.00	4.00
	85	4.00	4.00	4.00	4.00	16.00	4.00
	86	4.00	4.00	4.00	3.00	15.00	3.75
	87	4.00	4.00	4.00	4.00	16.00	4.00
	88	4.00	4.00	4.00	4.00	16.00	4.00
	89	4.00	3.00	3.00	4.00	14.00	3.50
	90	4.00	3.00	3.00	4.00	14.00	3.50
	91	4.00	4.00	4.00	4.00	16.00	4.00
	92	4.00	4.00	4.00	3.00	15.00	3.75
	93	4.00	4.00	4.00	3.00	15.00	3.75
	94	4.00	4.00	4.00	4.00	16.00	4.00
	95	4.00	4.00	3.00	3.00	14.00	3.50
	96	4.00	4.00	3.00	3.00	14.00	3.50
		372.00	358.00	348.40	336.00	1,414.40	353.60


```

GET
  FILE='D:\Kuliah\METLIT SUMANA\Analisis data130808.sav'.
DATASET NAME DataSet1 WINDOW=FRONT.
REGRESSION
  /MISSING LISTWISE
  /STATISTICS COEFF OUTS R ANOVA
  /CRITERIA=PIN(.05) POUT(.10)
  /NOORIGIN
  /DEPENDENT Kinerja
  /METHOD=ENTER Kemampuan1

```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Pengaruh Latar Belakang Pendidikan		Enter

- a. All requested variables entered.
b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.999 ^a	.999	.999	5.163

- a. Predictors: (Constant), Pengaruh Latar Belakang Pendidikan

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1936583	1	1936583.332	72642.488	.000 ^a
	Residual	2532.614	95	26.659		
	Total	1939116	96			

- a. Predictors: (Constant), Pengaruh Latar Belakang Pendidikan
b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.035	.535		.065	.948
	Pengaruh Latar Belakang Pendidikan	4.415	.016	.999	269.523	.000

- a. Dependent Variable: Kinerja

```

REGRESSION
  /MISSING LISTWISE
  /STATISTICS COEFF OUTS R ANOVA
  /CRITERIA=PIN(.05) POUT(.10)
  /NOORIGIN
  /DEPENDENT Kinerja
  /METHOD=ENTER Kemampuan2

```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130908.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Pengaruh Pengalaman Kerja		Enter

- a. All requested variables entered.
 b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	.999	.999	3.604

- a. Predictors: (Constant), Pengaruh Pengalaman Kerja

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1937882	1	1937882.257	149226.2	.000 ^a
	Residual	1233.689	95	12.986		
	Total	1939116	96			

- a. Predictors: (Constant), Pengaruh Pengalaman Kerja
 b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.014	.374		.038	.970
	Pengaruh Pengalaman Kerja	3.644	.009	1.000	386.298	.000

- a. Dependent Variable: Kinerja

```

REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Kemampuan3

```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Pengaruh Pelatihan		Enter

- a. All requested variables entered.
b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.825

- a. Predictors: (Constant), Pengaruh Pelatihan

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938358	1	1938358.027	242969.9	.000 ^a
	Residual	757.919	95	7.978		
	Total	1939116	96			

- a. Predictors: (Constant), Pengaruh Pelatihan
b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.007	.283		.023	.982
	Pengaruh Pelatihan	3.289	.007	1.000	492.910	.000

- a. Dependent Variable: Kinerja

```

REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Kemampuan4

```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Pengaruh Penyegaran Product Knowledge		Enter

- a. All requested variables entered.
b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.951

- a. Predictors: (Constant), Pengaruh Penyegaran Product Knowledge

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938289	1	1938288.681	222585.7	.000 ^a
	Residual	827.265	95	8.708		
	Total	1939116	96			

- a. Predictors: (Constant), Pengaruh Penyegaran Product Knowledge
b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.008	.306		.026	.980
	Pengaruh Penyegaran Product Knowledge	3.359	.007	1.000	471.790	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Kemampuan
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Kemampuan		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.690

a. Predictors: (Constant), Kemampuan

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938428	1	1938428.348	267817.4	.000 ^a
	Residual	687.598	95	7.238		
	Total	1939116	96			

a. Predictors: (Constant), Kemampuan

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.006	.279		.022	.983
	Kemampuan	.907	.002	1.000	517.511	.000

a. Dependent Variable: Kinerja

```

REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi1 Motivasi2
    
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap insentif2, Sikap terhadap insetif1		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.598

a. Predictors: (Constant), Sikap terhadap insentif2, Sikap terhadap insetif1

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938482	2	969240.781	143617.4	.000 ^a
	Residual	634.385	94	6.749		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap insentif2, Sikap terhadap insetif1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.005	.269		.019	.985
	Sikap terhadap insetif1	.696	.229	.165	3.045	.003
	Sikap terhadap insentif2	2.745	.179	.834	15.360	.000

a. Dependent Variable: Kinerja

REGRESSION

```

/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi3 Motivasi4
    
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap upah2, Sikap terhadap upah1		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	.999	.999	4.155

a. Predictors: (Constant), Sikap terhadap upah2, Sikap terhadap upah1

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1937493	2	968746.412	56103.050	.000 ^a
	Residual	1623.123	94	17.267		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap upah2, Sikap terhadap upah1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.022	.431		.050	.960
	Sikap terhadap upah1	2.309	.225	.523	10.283	.000
	Sikap terhadap upah2	2.480	.264	.477	9.389	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi5 Motivasi6 .
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap fasilitas2, Sikap terhadap _a fasilitas1		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.637

a. Predictors: (Constant), Sikap terhadap fasilitas2, Sikap terhadap fasilitas1

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938462	2	969231.180	139396.7	.000 ^a
	Residual	653.586	94	6.953		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap fasilitas2, Sikap terhadap fasilitas1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.006	.273		.024	.981
	Sikap terhadap fasilitas1	1.390	.267	.383	5.412	.000
	Sikap terhadap fasilitas2	2.062	.237	.617	8.709	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi7 Motivasi8 .
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap karir2, Sikap terhadap karir1		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.884

a. Predictors: (Constant), Sikap terhadap karir2, Sikap terhadap karir1

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938334	2	969167.034	116516.6	.000 ^a
	Residual	781.877	94	8.318		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap karir2, Sikap terhadap karir1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.008	.299		.027	.979
	Sikap terhadap karir1	.656	.257	.142	2.555	.012
	Sikap terhadap karir2	2.953	.191	.858	15.487	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi9 .
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap atasan1		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	3.057

a. Predictors: (Constant), Sikap terhadap atasan1

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938228	1	1938228.218	207418.9	.000 ^a
	Residual	887.729	95	9.345		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap atasan1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.008	.317		.026	.979
	Sikap terhadap atasan1	3.415	.007	1.000	455.433	.000

a. Dependent Variable: Kinerja

```

REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi10 .
    
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap atasan2		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	3.129

a. Predictors: (Constant), Sikap terhadap atasan2

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938186	1	1938185.999	197997.9	.000 ^a
	Residual	929.947	95	9.789		
	Total	1939116	96			

a. Predictors: (Constant), Sikap terhadap atasan2

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.010	.324		.029	.977
	Sikap terhadap atasan2	3.616	.008	1.000	444.970	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi11 .
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap atasan3		Enter

- a. All requested variables entered.
 b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	3.080

- a. Predictors: (Constant), Sikap terhadap atasan3

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938215	1	1938214.790	204326.8	.000 ^a
	Residual	901.156	95	9.486		
	Total	1939116	96			

- a. Predictors: (Constant), Sikap terhadap atasan3
 b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.008	.319		.026	.979
	Sikap terhadap atasan3	3.359	.007	1.000	452.025	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi12
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analysis\data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap atasan4		Enter

- a. All requested variables entered.
 b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.589

- a. Predictors: (Constant), Sikap terhadap atasan4

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938479	1	1938479.402	289305.1	.000 ^a
	Residual	636.544	95	6.700		
	Total	1939116	96			

- a. Predictors: (Constant), Sikap terhadap atasan4
 b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.005	.268		.018	.986
	Sikap terhadap atasan4	3.207	.006	1.000	537.871	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi13 Motivasi14
```

Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap rekan kerja2, Sikap terhadap rekan kerja1 ^a		Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^c	1.000	1.000	2.255

a. Predictors: (Constant), Sikap terhadap rekan kerja2, Sikap terhadap rekan kerja1

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938638	2	969318.951	190601.6	.000 ^a
	Residual	478.044	94	5.086		
	Total	1939118	96			

a. Predictors: (Constant), Sikap terhadap rekan kerja2, Sikap terhadap rekan kerja1

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.003	.234		.014	.989
	Sikap terhadap rekan kerja1	1.374	.394	.419	3.483	.001
	Sikap terhadap rekan kerja2	1.839	.380	.581	4.835	.000

a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi15 .
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap lingkungan 1		Enter

- a. All requested variables entered.
 b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	.999	.999	4.015

- a. Predictors: (Constant), Sikap terhadap lingkungan1

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1937585	1	1937584.591	120201.1	.000 ^a
	Residual	1531.355	95	16.120		
	Total	1939116	96			

- a. Predictors: (Constant), Sikap terhadap lingkungan1
 b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.019	.416		.045	.964
	Sikap terhadap lingkungan1	3.720	.011	1.000	346.700	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi15 .
```


Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130608.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap lingkungan2		Enter

- a. All requested variables entered.
b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	3.070

- a. Predictors: (Constant), Sikap terhadap lingkungan2

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938220	1	1938220.298	205584.0	.000 ^a
	Residual	895.648	95	9.428		
	Total	1939116	96			

- a. Predictors: (Constant), Sikap terhadap lingkungan2
b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.009	.318		.029	.977
	Sikap terhadap lingkungan2	3.327	.007	1.000	453.414	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi17
```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130908.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Sikap terhadap lingkungan3		Enter

- a. All requested variables entered.
b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	.999	.999	4.426

- a. Predictors: (Constant), Sikap terhadap lingkungan3

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1937256	1	1937256.748	98935.299	.000 ^a
	Residual	1860.199	95	19.581		
	Total	1939116	96			

- a. Predictors: (Constant), Sikap terhadap lingkungan3
b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.023	.459		.050	.980
	Sikap terhadap lingkungan3	3.872	.012	1.000	314.540	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
```

/DEPENDENT Kinerja
 /METHOD=ENTER Motivasi

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Motivasi ^b		Enter

- a. All requested variables entered.
 b. Dependent Variable: Kinerja

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.099

- a. Predictors: (Constant), Motivasi

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938697	1	1938697.399	440037.2	.000 ^a
	Residual	418.547	95	4.406		
	Total	1939116	96			

- a. Predictors: (Constant), Motivasi
 b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.002	.218		.010	.992
	Motivasi	.214	.000	1.000	663.353	.000

- a. Dependent Variable: Kinerja

```
REGRESSION
/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
```

```

/NOORIGIN
/DEPENDENT Kinerja
/METHOD=ENTER Motivasi Kemampuan
/CASEWISE PLOT(ZRESID) OUTLIERS(3) .

```

Regression

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Kemampuan, Motivasi ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: Kinerja

Model Summary^a

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	2.107

a. Predictors: (Constant), Kemampuan, Motivasi

b. Dependent Variable: Kinerja

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1938698	2	969349.249	218276.2	.000 ^a
	Residual	417.447	94	4.441		
	Total	1939116	96			

a. Predictors: (Constant), Kemampuan, Motivasi

b. Dependent Variable: Kinerja

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.002	.218		.010	.992
	Motivasi	.201	.026	.940	7.799	.000
	Kemampuan	.054	.109	.060	.498	.620

a. Dependent Variable: Kinerja

Casewise Diagnostics^a

Case Number	Std. Residual	Kinerja	Predicted Value	Residual
43	-3.854	8	16.12	-8.123

a. Dependent Variable: Kinerja

Residuals Statistics^a

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	11.99	1414.30	29.16	142.108	97
Residual	-8.123	4.014	.000	2.085	97
Std. Predicted Value	-.121	9.747	.000	1.000	97
Std. Residual	-3.854	1.905	.000	.990	97

a. Dependent Variable: Kinerja

```

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DATASET NAME DataSet1 WINDOW=FRONT.
CORRELATIONS
/VARIABLES=Kemampuan1 Kemampuan2 Kemampuan3 Kemampuan4 Kemampuan
/PRINT=TWOTAIL NOSIG
/MISSING=PAIRWISE .

```

Correlations

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Correlations

		Pengaruh Latar Belakang Pendidikan	Pengaruh Pengalaman Kerja	Pengaruh Pelatihan	Pengaruh Penyegaran Product Knowledge	Kemampuan
Pengaruh Latar Belakang Pendidikan	Pearson Correlation	1	1.000**	.999**	.999**	1.000**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	97	97	97	97	97
Pengaruh Pengalaman Kerja	Pearson Correlation	1.000**	1	1.000**	1.000**	1.000**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	97	97	97	97	97
Pengaruh Pelatihan	Pearson Correlation	.999**	1.000**	1	1.000**	1.000**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	97	97	97	97	97
Pengaruh Penyegaran Product Knowledge	Pearson Correlation	.999**	1.000**	1.000**	1	1.000**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	97	97	97	97	97
Kemampuan	Pearson Correlation	1.000**	1.000**	1.000**	1.000**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	97	97	97	97	97

** . Correlation is significant at the 0.01 level (2-tailed).

```

CORRELATIONS
/VARIABLES=Motivasi1 Motivasi2 Motivasi3 Motivasi4 Motivasi5
Motivasi6
Motivasi7 Motivasi8 Motivasi9 Motivasi10 Motivasi11 Motivasi12
Motivasi13
Motivasi14 Motivasi15 Motivasi16 Motivasi17 Motivasi
/PRINT=TWOTAIL NOSIG
/MISSING=PAIRWISE .

```

Correlations

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Correlations

		Penguasaan Pekerjaan	Mutu Pekerjaan	Kerjasama	Kebersihan	Kinerja
Penguasaan Pekerjaan	Pearson Correlation	1	1.000**	1.000**	1.000**	1.000**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	97	97	97	97	97
Mutu Pekerjaan	Pearson Correlation	1.000**	1	1.000**	1.000**	1.000**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	97	97	97	97	97
Kerjasama	Pearson Correlation	1.000**	1.000**	1	1.000**	1.000**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	97	97	97	97	97
Kebersihan	Pearson Correlation	1.000**	1.000**	1.000**	1	1.000**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	97	97	97	97	97
Kinerja	Pearson Correlation	1.000**	1.000**	1.000**	1.000**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	97	97	97	97	97

** . Correlation is significant at the 0.01 level (2-tailed).

CORRELATIONS

```

/VARIABLES=Kemampuan1 Kemampuan2 Kemampuan3 Kemampuan4 Motivasi1
Motivasi2 Motivasi3 Motivasi4 Motivasi5 Motivasi6 Motivasi7 Motivasi8
Motivasi9 Motivasi10 Motivasi11 Motivasi12 Motivasi13 Motivasi14
Motivasi15 Motivasi16 Motivasi17 Kinerja1 Kinerja2 Kinerja3 Kinerja4
/PRINT=TWOTAIL NOSIG
/MISSING=PAIRWISE .
    
```

Correlations

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

		Pengaruh Latar Belakang Pendidikan	Pengaruh Pengalaman Kerja	Pengaruh Pelatihan	Pengaruh Penyegaran Product Knowledge	Sikap terhadap insentif1	Sikap terhadap insentif2
Pengaruh Latar Belakang Pendidikan	Pearson Correlation	1	1.000(**)	.999(**)	.999(**)	.999(**)	.999(**)
	Sig. (2-tailed)		.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Pengaruh Pengalaman Kerja	Pearson Correlation	1.000(**)	1	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000		.000	.000	.000	.000
	N	97	97	97	97	97	97
Pengaruh Pelatihan	Pearson Correlation	.999(**)	1.000(**)	1	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000		.000	.000	.000
	N	97	97	97	97	97	97

Pengaruh Penyegaran Product Knowledge	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1 .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap insetif1	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	1 .000 97	.999(**) .000 97
Sikap terhadap insetif2	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1 .000 97
Sikap terhadap upah1	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97
Sikap terhadap upah2	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.998(**) .000 97	.999(**) .000 97
Sikap terhadap fasilitas1	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap fasilitas2	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap karir1	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97	.999(**) .000 97
Sikap terhadap karir2	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap atasan1	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap atasan2	Pearson Correlation Sig. (2- tailed) N	.999(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	1.000(**) .000 97	.999(**) .000 97	1.000(**) .000 97
Sikap terhadap atasan3	Pearson Correlation Sig. (2- tailed)	.999(**) .000	1.000(**) .000	1.000(**) .000	1.000(**) .000	.999(**) .000	1.000(**) .000

	N	97	97	97	97	97	97
Sikap terhadap atasan4	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Sikap terhadap rekan kerja1	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Sikap terhadap rekan kerja2	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Sikap terhadap lingkungan1	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Sikap terhadap lingkungan2	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Sikap terhadap lingkungan3	Pearson Correlation	.999(**)	.999(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Penguasaan Pekerjaan	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Mutu Pekerjaan	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Kerjasama	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97
Kebersihan	Pearson Correlation	.999(**)	1.000(**)	1.000(**)	1.000(**)	.999(**)	1.000(**)
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000
	N	97	97	97	97	97	97

** Correlation is significant at the 0.01 level (2-tailed).

```

CORRELATIONS
/VARIABLES=Kemampuan Motivasi Kinerja
/PRINT=TWOTAIL NOSIG
/MISSING=PAIRWISE .

```

Correlations

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Correlations

		Kemampuan	Motivasi	Kinerja
Kemampuan	Pearson Correlation	1	1.000**	1.000**
	Sig. (2-tailed)		.000	.000
	N	97	97	97
Motivasi	Pearson Correlation	1.000**	1	1.000**
	Sig. (2-tailed)	.000		.000
	N	97	97	97
Kinerja	Pearson Correlation	1.000**	1.000**	1
	Sig. (2-tailed)	.000	.000	
	N	97	97	97

** . Correlation is significant at the 0.01 level (2-tailed).

```

RELIABILITY
/VARIABLES=Kemampuan1 Kemampuan2 Kemampuan3 Kemampuan4 Kemampuan
/SCALE('ALL VARIABLES') ALL/MODEL=ALPHA.

```

Reliability

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	97	100.0
	Excluded ^a	0	.0
	Total	97	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.858	5

```
RELIABILITY
/VARIABLES=Motivasi1 Motivasi2 Motivasi3 Motivasi4 Motivasi5
Motivasi6
Motivasi7 Motivasi8 Motivasi9 Motivasi10 Motivasi11 Motivasi12
Motivasi13
Motivasi14 Motivasi15 Motivasi16 Motivasi17 Motivasi
/SCALE('ALL VARIABLES') ALL/MODEL=ALPHA.
```

Reliability

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	97	100.0
	Excluded ^a	0	.0
	Total	97	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.778	18

RELIABILITY

```
/VARIABLES=Kinerja1 Kinerja2 Kinerja3 Kinerja4 Kinerja  
/SCALE('ALL VARIABLES') ALL/MODEL=ALPHA.
```

Reliability

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	97	100.0
	Excluded ^a	0	.0
	Total	97	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.859	5

RELIABILITY

```
/VARIABLES=Kemampuan Motivasi Kinerja  
/SCALE('ALL VARIABLES') ALL/MODEL=ALPHA.
```

Reliability

[DataSet1] D:\Kuliah\METLIT SUMANA\Analisis data130808.sav

Scale: ALL VARIABLES

Case Processing Summary

		N	%
Cases	Valid	97	100.0
	Excluded ^a	0	.0
	Total	97	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.714	3

OLAP CUBES

```
Kemampuan1 Kemampuan2 Kemampuan3 Kemampuan4 BY Kemampuan  
/CELLS=SUM COUNT MEAN STDDEV SPCT NPCT  
/TITLE='OLAP Cubes'.
```