

ABSTRACT

This study aims to analyze the effects of Competence and Career Development on Civil Servant Performance at the ABC Office of the NTT Provincial Government as mediated by Achievement Motivation. The research population were 54 civil servants at the ABC Office of the NTT Provincial Government. The sampling method is a nonprobability sampling with saturated sample technique. The data analysis method used is Structural Equation Model-Partial Least Square, with the help of SmartPLS 4.0 for Windows. The results showed that directly and indirectly Competence have positive and significant effects on Employee Performance through Achievement Motivation; directly Career Development has a positive but insignificant effect on Employee Performance, but indirectly Career Development have positive and significant effects on Employee performance through Achievement Motivation; directly Competence and Career Development have positive and significant effects on Achievement Motivation; and directly Achievement Motivation have Positive and Significant effects on Employee Performance. To improve and optimize Employee Performance, the ABC Office of the NTT Provincial Government can improve Employee Social Competence by directing subordinates to help partners who need help at work and paying attention to the success of teamwork so that Employee Achievement Motivation improves and Civil Servant Performance goes higher.

Keywords : *Employee Performance, Competence, Career Development, and Achievement Motivation.*

MERCU BUANA

ABSTRAK

Penelitian ini bertujuan untuk menganalisis pengaruh Kompetensi dan Pengembangan Karier terhadap Kinerja Pegawai Negeri Sipil di Kantor ABC Pemerintah Provinsi NTT yang dimediasi oleh Motivasi Berprestasi. Populasi penelitian adalah 54 orang PNS di Kantor ABC Pemerintah Provinsi NTT. Metode pengambilan sampel adalah *nonprobability sampling* dengan teknik sampel jenuh. Metode analisis data yang digunakan adalah *Structural Equation Model-Partial Least Square*, dengan bantuan *SmartPLS 4.0 for Windows*. Hasil penelitian menunjukkan bahwa secara langsung maupun tidak langsung Kompetensi berpengaruh positif dan signifikan terhadap Kinerja Pegawai melalui Motivasi Berprestasi; secara langsung Pengembangan Karier berpengaruh positif namun tidak signifikan terhadap Kinerja Pegawai, tetapi secara tidak langsung pengembangan Karier berpengaruh positif dan signifikan terhadap Kinerja Pegawai melalui Motivasi Berprestasi; secara langsung Kompetensi dan Pengembangan Karier berpengaruh positif dan signifikan terhadap Motivasi Berprestasi; dan secara langsung Motivasi Berprestasi berpengaruh Positif dan Signifikan terhadap Kinerja Pegawai.Untuk meningkatkan dan mengoptimalkan Kinerja Pegawai, Kantor ABC Pemerintah Provinsi NTT dapat meningkatkan Kompetensi Sosial Pegawai dengan cara mengarahkan bawahan untuk membantu rekan kerja yang membutuhkan bantuan dalam bekerja dan memperhatikan keberhasilan kerjasama tim sehingga Motivasi Berprestasi Pegawai meningkat dan Kinerja Pegawai semakin tinggi.

Kata Kunci : Kinerja Pegawai, Kompetensi, Pengembangan Karier, dan Motivasi Berprestasi.

