ABSTRACT

In mergers requires a change in an organizational that is closely linked to cultural change. Every organization implement a different organizational culture where the norms and values adopted are also different. The merged company should be able to combine organizational culture in order to create an organizational culture that is more powerful for both company. Employee performance differences between the two entities merged can be overcome with training programs.

This study aims to look at the influence of employee training on organizational culture and the success of the merger, and the influence of organizational culture on the successful merger.

The sampling technique used in this study is a non probability sampling. This reserach carried out on employees of CIMB Niaga amounted 90 peoples. Data collection instruments were prepared in the form of a questionnaire using Likert scale.

The result from this research is there is a positive relationship between employee training on organizational culture and the success of merger. The conclusion is the better employee ttraining program will be more powerful organizational culture that is owned, so the level of success of the merger also will be higher.

MERCU BUANA