

ABSTRACT

Secretariat of Vice President is a governmental institution having responsibility in providing technical supports and administrative services to the Vice President. Based on performance as stated in Accountability Report of Governmental Institution Performance (LAKIP) 2009, Secretariat of Vice President reaches the average of 94,43 % and categorized as “very successful”.

The objective of this research are to measure the influence of transformational leadership toward performance, the influence of achievement motivation toward performance, and the influence of transformational leadership altogether with achievement motivation toward the performance.

This research is such a quantitative analysis with the populations are Echelon II, Echelon III, Echelon IV officers as well as technical employees the total amount of which is 393. Using Slovin Formula, 78 persons are made as samples which are analyzed with multi-linear regression analysis.

The result of the research showed that transformational leadership provided significant influence toward the performance, achievement motivation provided significant influence toward the performance, and transformational leadership altogether with achievement motivation provided significant influence toward the performance with the determinant coefficient of 0.857.

Furthermore, the writer proposed that for academic interest that the concept of transformational leadership, achievement motivation, and employees' performance should be refered for future researches. As for the practical purpose, in order to improve the performance of the employees the writer proposed that the officials in Secretariat of Vice President should improve their transformational leadership competency. Programs of activities and improvement of the system should also be conducted in order to improve the employees' achievement motivation.

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