

STATEMENT OF ORIGINALITY

This is to certify that to the best of my knowledge, the content of this thesis entitled **PREDICTION ANALYSIS FOR BUSINESS TO BUSINESS (B2B) SALES OF TELECOMMUNICATION SERVICES USING MACHINE LEARNING TECHNIQUES** written by Oryza Wisesa, Students Number 55418110015 is my own work. This thesis has not been submitted for any degree or other purposes.

I certify that the intellectual content of this thesis is the product of my own work and that all the assistance received in preparing this thesis and sources have been acknowledged.

Jakarta, 23 June 2020



Oryza Wisesa