ABSTRACT

The purpose of this study is to examine the Influence of the Green Marketing towards Brand

Image, the Influence of Green Marketing towards Purchase Decisions and the Influence of

Brand Image towards Purchase Decisions.Online questionnaires were distributed to 100

respondents in Jakarta who consumed bottled water "Ades". Data analysis using Statistical

Package for the Social Sciences (SPSS 23) and Smart Partial Least Square (SmartPLS 3.0).

The result of the study revealed that there is a positive and significant effect of Green

Marketing on Brand Image of "Ades", there is a positive and significant effect of Green

Marketing on the Decision to purchase "Ades" and there is a positive and significant effect of

Brand Image on Purchasing decisions of "Ades".

Keyword: Green Marketing, Brand Image, Purchasing Decision

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