

## **DAFTAR PUSTAKA**

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## LAMPIRAN 1

## A. DAFTAR IDENTITAS RESPONDEN

Saya adalah mahasiswa Manajemen S1 Universitas Mercu Buana, saat ini saya sedang dalam tahap pembuatan skripsi. Diharapkan responden dapat membantu saya untuk mengisi kuisioner yang ada di bawah ini, atas ketersediaan responden saya ucapkan terima kasih.

Isilah data berikut sesuai dengan identitas anda secara benar dan memberikan tanda ( X ) di dalam kotak dengan keterangan sebagai berikut:

### 1. Jenis Kelamin

- (        ) Laki-laki            (        ) Perempuan

## 2. Pendidikan

- (        ) SLTA / Sederajat      (        ) Sarjana (S1,S2,S3)  
(        ) Diploma (D1,D2,D3)      (        ) Lain-lain

## B. DAFTAR PERTANYAAN

Pilih salah satu jawaban yang menurut anda anggap benar dengan memberikan tanda ( X ) di dalam kotak dengan keterangan sebagai berikut:

## **SS : Sangat Setuju**

S : Setuju

N : Netral

**TS : Tidak Setuju**

**STS : Sangat Tidak Setuju**

| <b>PERNYATAAN</b>                                                                                      | <b>SS</b> | <b>S</b> | <b>N</b> | <b>TS</b> | <b>STS</b> |
|--------------------------------------------------------------------------------------------------------|-----------|----------|----------|-----------|------------|
| <b>MOTIVASI INTERN</b>                                                                                 |           |          |          |           |            |
| 1. Gaji diperusahaan anda sudah memadai                                                                | 7         | 25       | 9        | 5         | 4          |
| 2. Pemberian penghargaan atas pekerjaan yang anda lakukan sudah baik                                   | 6         | 22       | 14       | 6         | 2          |
| 3. Hubungan kerja dengan pimpinan harmonis                                                             | 14        | 25       | 8        | 1         | 2          |
| 4. Hasil kerja anda yang baik, adalah bukti paling besar atas dorongan dari perusahaan untuk anda      | 7         | 20       | 17       | 4         | 2          |
| <b>MOTIVASI EKSTERN</b>                                                                                |           |          |          |           |            |
| 5. Perlengkapan untuk memfasilitasi pekerjaan anda sudah memadai                                       | 5         | 23       | 15       | 6         | 1          |
| 6. Perusahaan sudah mengadakan pelatihan dan pengadaan untuk anda                                      | 6         | 25       | 13       | 5         | 1          |
| 7. Anda sudah dapat merasakan adanya suatu perubahan, setelah bekerja di perusahaan ini                | 6         | 25       | 18       | 1         | 0          |
| 8. Perusahaan sudah memberikan jaminan keamanan dan ketenangan kepada anda saat bekerja                | 6         | 23       | 18       | 1         | 2          |
| 9. Perusahaan sudah memiliki sistem kerja yang baik                                                    | 10        | 25       | 14       | 1         | 0          |
| <b>PENGEMBANGAN KARIER</b>                                                                             |           |          |          |           |            |
| 10. Pengembangan karier dapat memotivasi pegawai untuk bekerja serta meningkatkan kedisiplinan         | 7         | 26       | 12       | 4         | 1          |
| 11. Hasil dari penilaian prestasi kerja yang baik dapat menjadi pertimbangan untuk pengembangan karier | 3         | 25       | 14       | 3         | 1          |
| 12. Pendidikan merupakan salah satu faktor yang dipertimbangkan dalam pengembangan karier              | 8         | 24       | 14       | 3         | 1          |
| 13. Atasan anda mengharapkan pegawainya dapat bekerja mandiri dan bisa mengembangkan kreativitasnya    | 4         | 24       | 20       | 1         | 1          |
| 14. Faktor keberuntungan merupakan salah satu penentu pengembangan karier                              | 4         | 25       | 19       | 2         | 0          |

## LAMPIRAN II

| MI1 | MI2 | MI3 | MI4 |
|-----|-----|-----|-----|
| 2   | 2   | 4   | 4   |
| 4   | 4   | 4   | 4   |
| 3   | 3   | 4   | 3   |
| 5   | 4   | 4   | 4   |
| 1   | 1   | 3   | 1   |
| 2   | 2   | 4   | 3   |
| 4   | 4   | 3   | 3   |
| 4   | 4   | 4   | 4   |
| 4   | 3   | 5   | 5   |
| 5   | 5   | 5   | 5   |
| 4   | 3   | 4   | 3   |
| 4   | 4   | 4   | 3   |
| 3   | 4   | 5   | 4   |
| 4   | 3   | 3   | 3   |
| 4   | 4   | 4   | 4   |
| 4   | 4   | 4   | 5   |
| 4   | 4   | 4   | 4   |
| 4   | 4   | 4   | 4   |
| 2   | 2   | 3   | 2   |
| 4   | 3   | 4   | 3   |
| 5   | 4   | 5   | 4   |
| 5   | 4   | 5   | 4   |
| 4   | 4   | 4   | 4   |
| 2   | 2   | 2   | 3   |
| 4   | 3   | 4   | 4   |
| 3   | 4   | 5   | 3   |
| 3   | 4   | 1   | 4   |
| 4   | 4   | 4   | 4   |
| 3   | 2   | 4   | 2   |
| 4   | 5   | 5   | 2   |
| 4   | 5   | 3   | 5   |
| 4   | 2   | 4   | 3   |
| 4   | 5   | 4   | 5   |
| 5   | 4   | 5   | 4   |
| 1   | 5   | 3   | 5   |
| 5   | 3   | 4   | 3   |
| 4   | 3   | 4   | 2   |
| 3   | 3   | 3   | 3   |
| 1   | 3   | 5   | 3   |
| 4   | 3   | 5   | 3   |
| 4   | 4   | 4   | 3   |
| 4   | 3   | 4   | 3   |
| 4   | 4   | 4   | 4   |
| 5   | 3   | 5   | 4   |
| 3   | 3   | 3   | 3   |
| 2   | 4   | 5   | 4   |
| 4   | 4   | 4   | 4   |
| 3   | 5   | 5   | 4   |
| 3   | 4   | 5   | 5   |
| 5   | 5   | 5   | 5   |

### LAMPIRAN III

#### Output IBM SPSS Statistik 20

#### UJI VALIDITAS

#### MOTIVASI INTERN (X1)

|                 |                     | Correlations |        |        |        |                 |
|-----------------|---------------------|--------------|--------|--------|--------|-----------------|
|                 |                     | m1           | m2     | m3     | m4     | motivasi_intern |
| m1              | Pearson Correlation | 1            | ,405** | ,330*  | ,309*  | ,732**          |
|                 | Sig. (2-tailed)     |              | ,003   | ,019   | ,029   | ,000            |
|                 | N                   | 50           | 50     | 50     | 50     | 50              |
| m2              | Pearson Correlation | ,405**       | 1      | ,273   | ,654** | ,805**          |
|                 | Sig. (2-tailed)     | ,003         |        | ,055   | ,000   | ,000            |
|                 | N                   | 50           | 50     | 50     | 50     | 50              |
| m3              | Pearson Correlation | ,330*        | ,273   | 1      | ,227   | ,607**          |
|                 | Sig. (2-tailed)     | ,019         | ,055   |        | ,114   | ,000            |
|                 | N                   | 50           | 50     | 50     | 50     | 50              |
| m4              | Pearson Correlation | ,309*        | ,654** | ,227   | 1      | ,750**          |
|                 | Sig. (2-tailed)     | ,029         | ,000   | ,114   |        | ,000            |
|                 | N                   | 50           | 50     | 50     | 50     | 50              |
| motivasi_intern | Pearson Correlation | ,732**       | ,805** | ,607** | ,750** | 1               |
|                 | Sig. (2-tailed)     | ,000         | ,000   | ,000   | ,000   |                 |
|                 | N                   | 50           | 50     | 50     | 50     | 50              |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## MOTIVASI EKSTERN (X2)

|                  |                     | Correlations |        |        |        |        |                  |
|------------------|---------------------|--------------|--------|--------|--------|--------|------------------|
|                  |                     | me1          | me2    | me3    | me4    | me5    | motivasi_ekstern |
| me1              | Pearson Correlation | 1            | ,447** | ,480** | ,420** | ,511** | ,840**           |
|                  | Sig. (2-tailed)     |              | ,001   | ,000   | ,002   | ,000   | ,000             |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |
| me2              | Pearson Correlation | ,447**       | 1      | ,077   | ,529** | ,291*  | ,712**           |
|                  | Sig. (2-tailed)     | ,001         |        | ,593   | ,000   | ,041   | ,000             |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |
| me3              | Pearson Correlation | ,480**       | ,077   | 1      | ,253   | ,130   | ,535**           |
|                  | Sig. (2-tailed)     | ,000         | ,593   |        | ,077   | ,370   | ,000             |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |
| me4              | Pearson Correlation | ,420**       | ,529** | ,253   | 1      | ,233   | ,714**           |
|                  | Sig. (2-tailed)     | ,002         | ,000   | ,077   |        | ,103   | ,000             |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |
| me5              | Pearson Correlation | ,511**       | ,291*  | ,130   | ,233   | 1      | ,621**           |
|                  | Sig. (2-tailed)     | ,000         | ,041   | ,370   | ,103   |        | ,000             |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |
| motivasi_ekstern | Pearson Correlation | ,840**       | ,712** | ,535** | ,714** | ,621** | 1                |
|                  | Sig. (2-tailed)     | ,000         | ,000   | ,000   | ,000   | ,000   |                  |
|                  | N                   | 50           | 50     | 50     | 50     | 50     | 50               |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## PENGEMBANGAN KARIER (Y)

**Correlations**

|                    |                     | pk1    | pk2    | pk3    | pk4    | pk5    | pengembangan_karir |
|--------------------|---------------------|--------|--------|--------|--------|--------|--------------------|
| pk1                | Pearson Correlation | 1      | ,647** | ,407** | ,401** | ,524** | ,831**             |
|                    | Sig. (2-tailed)     |        | ,000   | ,003   | ,004   | ,000   | ,000               |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |
| pk2                | Pearson Correlation | ,647** | 1      | ,261   | ,545** | ,342*  | ,775**             |
|                    | Sig. (2-tailed)     | ,000   |        | ,067   | ,000   | ,015   | ,000               |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |
| pk3                | Pearson Correlation | ,407** | ,261   | 1      | ,277   | ,532** | ,678**             |
|                    | Sig. (2-tailed)     | ,003   | ,067   |        | ,052   | ,000   | ,000               |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |
| pk4                | Pearson Correlation | ,401** | ,545** | ,277   | 1      | ,194   | ,660**             |
|                    | Sig. (2-tailed)     | ,004   | ,000   | ,052   |        | ,177   | ,000               |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |
| pk5                | Pearson Correlation | ,524** | ,342*  | ,532** | ,194   | 1      | ,695**             |
|                    | Sig. (2-tailed)     | ,000   | ,015   | ,000   | ,177   |        | ,000               |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |
| pengembangan_karir | Pearson Correlation | ,831** | ,775** | ,678** | ,660** | ,695** | 1                  |
|                    | Sig. (2-tailed)     | ,000   | ,000   | ,000   | ,000   | ,000   |                    |
|                    | N                   | 50     | 50     | 50     | 50     | 50     | 50                 |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

## UJI REABILITAS MOTIVASI INTERN (X1)

**Case Processing Summary**

|                             | N  | %     |
|-----------------------------|----|-------|
| Valid                       | 50 | 100,0 |
| Cases Excluded <sup>a</sup> | 0  | ,0    |
| Total                       | 50 | 100,0 |

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|----------------------------------------------|------------|
| ,789             | ,838                                         | 5          |

## UNIVERSITAS MOTIVASI EKSTERN (X2) MERCU BUANA

**Case Processing Summary**

|                             | N  | %     |
|-----------------------------|----|-------|
| Valid                       | 50 | 100,0 |
| Cases Excluded <sup>a</sup> | 0  | ,0    |
| Total                       | 50 | 100,0 |

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|----------------------------------------------|------------|
| ,774             | ,832                                         | 6          |

## PENGEMBANGAN KARIER (Y)

| Case Processing Summary |    |       |
|-------------------------|----|-------|
|                         | N  | %     |
| Valid Cases             | 50 | 100,0 |
| Excluded <sup>a</sup>   | 0  | ,0    |
| Total                   | 50 | 100,0 |

a. Listwise deletion based on all variables in the procedure.

| Reliability Statistics |                                                    |            |
|------------------------|----------------------------------------------------|------------|
| Cronbach's Alpha       | Cronbach's Alpha<br>Based on<br>Standardized Items | N of Items |
| ,787                   | ,866                                               | 6          |

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## UJI F

| ANOVA <sup>a</sup> |                |         |             |         |                          |
|--------------------|----------------|---------|-------------|---------|--------------------------|
| Model              | Sum of Squares | df      | Mean Square | F       | Sig.                     |
| 1                  | Regression     | 255,388 | 2           | 127,694 | 37,667 ,000 <sup>b</sup> |
|                    | Residual       | 159,332 | 47          | 3,390   |                          |
|                    | Total          | 414,720 | 49          |         |                          |

a. Dependent Variable: pengembangan\_karir

b. Predictors: (Constant), motivasi\_ekstern, motivasi\_intern

## UJI t

| Model | Coefficients <sup>a</sup>      |            |                              |       |       |              |         |       |                         |       |
|-------|--------------------------------|------------|------------------------------|-------|-------|--------------|---------|-------|-------------------------|-------|
|       | Unstandardized<br>Coefficients |            | Standardized<br>Coefficients | t     | Sig.  | Correlations |         |       | Collinearity Statistics |       |
|       | B                              | Std. Error | Beta                         |       |       | Zero-order   | Partial | Part  | Tolerance               | VIF   |
| 1     | (Constant)                     | 3,307      | 1,738                        |       | ,063  |              |         |       |                         |       |
|       | motivasi_intern                | -,003      | ,147                         | -,003 | -,019 | ,985         | ,598    | -,003 | -,002                   | ,417  |
|       | motivasi_ekstern               | ,812       | ,145                         | ,787  | 5,617 | ,000         | ,785    | ,634  | ,508                    | ,417  |
|       |                                |            |                              |       |       |              |         |       |                         | 2,400 |

a. Dependent Variable: pengembangan\_karir

