

## Lampiran 1

### KUESIONER



Saya adalah mahasiswa Program Pascasarjana Mercubuana memohon kesediaan Anda untuk dapat mengisi kuesioner ini dalam rangka penelitian ilmiah untuk memperoleh gelar Magister Manajemen (MM) dengan judul : **“Pengaruh Motivasi dan Komitmen terhadap Kinerja Pegawai di Sekretariat Wakil Presiden” (Studi Kasus pada Kedeputian Tata Kelola Pemerintahan)**.

Informasi yang Anda isi akan diberlakukan dengan sangat rahasia, dan hanya digunakan untuk kepentingan ilmiah dibidang akademis.

Isilah pertanyaan di bawah ini dengan memberikan tanda centang (✓) untuk jawaban yang paling sesuai pendapat Anda.

#### I. Identitas Responden

1. Nama : \_\_\_\_\_
2. Jenis Kelamin :  1 Pria  2 Wanita
3. Pendidikan :  1 SMA  2 D II/ D III  3 S1  4 S2  5 S3
4. Usia : \_\_\_\_\_ Tahun
5. Lama Kerja : \_\_\_\_\_ Tahun

#### Keterangan:

- |     |                        |
|-----|------------------------|
| STS | : Sangat Tidak Setuju; |
| TS  | : Tidak Setuju;        |
| R   | : Ragu-ragu;           |
| S   | : Setuju;              |
| SS  | : Sangat Setuju        |

Terima kasih saya ucapkan kepada Anda yang telah meluangkan waktu dan pendapatnya untuk dapat mengisi kuesioner ini.

Azhari Maulana

**MOTIVASI KERJA  
VARIABEL X<sub>1</sub>**

| No | Bilangan Pernyataan   | S1 | S2 | R | S3 |
|----|---|----|----|---|----|
|    | <b>Semangat Kerja</b>   |    |    |   |    |
| 1  | Saya mempunyai semangat kerja tinggi karena terpacu untuk meningkatkan prestasi       |    |    |   |    |
| 2  | Saya yakin terhadap kemampuan yang saya miliki untuk dapat meraih keberhasilan        |    |    |   |    |
|    | <b>Meningkatkan Kemampuan</b>   |    |    |   |    |
| 3  | Saya terdorong untuk bekerja keras agar mendapat penilaian istimewa dari pimpinan     |    |    |   |    |
| 4  | Saya terdorong dari dalam diri saya untuk memperlihatkan prestasi kerja yang baik     |    |    |   |    |
|    | <b>Lingkungan Kerja</b>   |    |    |   |    |
| 5  | Diskusi dengan sesama pegawai adalah salah satu cara belajar yang baik                |    |    |   |    |
| 6  | Saya menjaga hubungan kekeluargaan antar pegawai di tempat saya bekerja agar harmonis |    |    |   |    |
|    | <b>Kesadaran Diri</b>   |    |    |   |    |
| 7  | Saya menyelesaikan tugas dengan baik demi nama baik instansi                          |    |    |   |    |
| 8  | Saya merasa bersalah bilamana gagal dalam memenuhi target                             |    |    |   |    |
|    | <b>Umpaman Balik</b>  |    |    |   |    |
| 9  | Saya sangat menyesal bila meninggalkan pekerjaan dalam keadaan terbengkalai           |    |    |   |    |
| 10 | Saya mengajak rekan kerja untuk bekerja dengan baik                                   |    |    |   |    |
|    | <b>Mencapai Tujuan</b>  |    |    |   |    |
| 11 | Saya merasa puas apabila dinilai pemimpin sebagai pegawai yang berprestasi tinggi     |    |    |   |    |
| 12 | Saya merasa senang dan bangga terhadap tugas yang telah dilakukan                     |    |    |   |    |

**KOMITMEN ORGANISASI  
VARIABEL X<sub>2</sub>**

|    | <b>Nilai-nilai organisasi</b>   |  |  |  |  |  |
|----|---|--|--|--|--|--|
| 1  | Saya berkomitmen untuk mempertahankan keanggotaan dalam organisasi ini                  |  |  |  |  |  |
|    | <b>Aturan</b>   |  |  |  |  |  |
| 2  | Saya memahami setiap peraturan yang digunakan sebagai pedoman dalam melakukan pekerjaan |  |  |  |  |  |
|    | <b>Tujuan organisasi</b>  |  |  |  |  |  |
| 3  | Saya mengerjakan pekerjaan dengan sungguh-sungguh untuk mencapai tujuan organisasi      |  |  |  |  |  |
|    | <b>Tanggungjawab</b>  |  |  |  |  |  |
| 4  | Saya bekerja sesuai dengan ketentuan-ketentuan yang berlaku diinstansi                  |  |  |  |  |  |
|    | <b>Kesediaan menerima</b>   |  |  |  |  |  |
| 5  | Saya bekerja mengikuti nilai-nilai etis yang dikembangkan pimpinan instansi             |  |  |  |  |  |
|    | <b>Partisipasi</b>  |  |  |  |  |  |
| 6  | Saya berkomitmen dalam mewujudkan tujuan organisasi                                     |  |  |  |  |  |
|    | <b>Kerjasama</b>  |  |  |  |  |  |
| 7  | Saya bekerjasama dengan rekan dengan baik   |  |  |  |  |  |
|    | <b>Kesetiaan</b>  |  |  |  |  |  |
| 8  | Saya rela bekerja lembur untuk menuntaskan pekerjaan yang belum selesai                 |  |  |  |  |  |
|    | <b>Rasa kebanggaan</b>  |  |  |  |  |  |
| 9  | Saya akan tetap bekerja di instansi ini sampai pension                                  |  |  |  |  |  |
|    | <b>Rasa memiliki</b>  |  |  |  |  |  |
| 10 | Saya tidak menuntut kompensasi tambahan atas pekerjaan ekstra yang saya lakukan         |  |  |  |  |  |
|    | <b>Kemandirian</b>  |  |  |  |  |  |
| 11 | Saya ikhlas tidak mengambil cuti jika pekerjaan menuntut saya kerja ekstra              |  |  |  |  |  |
|    | <b>Selalu bekerja</b>   |  |  |  |  |  |
| 12 | Saya tidak akan pindah kerja sekalipun mendapat tawaran gaji yang lebih besar           |  |  |  |  |  |
|    | <b>Pekerjaan utama</b>  |  |  |  |  |  |

| No | Bingkai Perintis 100  | S1 | S2 | S3 | S4 | S5 | S6 |
|----|---|----|----|----|----|----|----|
| 13 | Saya akan mengabdikan tenaga dan pikiran hanya untuk instansi ini |    |    |    |    |    |    |
|    | <b>Misi organisasi</b>  |    |    |    |    |    |    |
| 14 | Saya akan mensukseskan visi dari instansi                         |    |    |    |    |    |    |
|    | <b>Mengutamakan organisasi</b>                                    |    |    |    |    |    |    |
| 15 | Saya mendahulukan pekerjaan dinas daripada pekerjaan pribadi      |    |    |    |    |    |    |
|    | <b>Fokus</b>  |    |    |    |    |    |    |
| 16 | Saya fokus pada pekerjaan yang diberikan                          |    |    |    |    |    |    |
|    | <b>Bekerja keras</b>  |    |    |    |    |    |    |
| 17 | Saya tertarik pada tujuan yang hendak dicapai oleh instansi ini   |    |    |    |    |    |    |
|    | <b>Target</b>   |    |    |    |    |    |    |
| 18 | Saya berusaha memenuhi target dari instansi                       |    |    |    |    |    |    |
|    | <b>Pengawasan</b>   |    |    |    |    |    |    |
| 19 | Saya bekerja tanpa perlu diawasi oleh atasan                      |    |    |    |    |    |    |
|    | <b>Pengendalian diri</b>  |    |    |    |    |    |    |
| 20 | Saya berusaha mengendalikan diri dalam bekerja                    |    |    |    |    |    |    |

**KINERJA PEGAWAI  
VARIABEL Y**

|    |   | SI | SO | SC | SP | SG |
|----|---|----|----|----|----|----|
|    | <b>Prakarsa</b>   |    |    |    |    |    |
| 1  | Kualitas kerja yang saya hasilkan akan mempengaruhi keberhasilan organisasi                     |    |    |    |    |    |
| 2  | Saya terdorong untuk mempelajari semua hal yang berkaitan dengan pekerjaan yang lebih menantang |    |    |    |    |    |
|    | <b>Mekanisme</b>  |    |    |    |    |    |
| 3  | Saya memahami untuk menyelesaikan pekerjaan sesuai dengan standar waktu yang ditentukan         |    |    |    |    |    |
| 4  | Saya melaksanakan pekerjaan sesuai dengan <i>job description</i>                                |    |    |    |    |    |
|    | <b>Kecepatan Kerja</b>  |    |    |    |    |    |
| 5  | Saya menyelesaikan pekerjaan dengan cepat dan tepat   |    |    |    |    |    |
| 6  | Saya menyelesaikan pekerjaan sesuai arahan pimpinan   |    |    |    |    |    |
|    | <b>Hasil Kerja</b>  |    |    |    |    |    |
| 7  | Saya bekerja dengan tepat waktu, efektif dan efisien  |    |    |    |    |    |
| 8  | Saya memperhatikan tingkat efisiensi waktu, tenaga dan biaya dalam menyelesaikan pekerjaan      |    |    |    |    |    |
|    | <b>Memahami Pekerjaan</b>   |    |    |    |    |    |
| 9  | Saya mempunyai kemampuan untuk merumuskan masalah   |    |    |    |    |    |
| 10 | Saya mampu bekerja tanpa instruksi tambahan   |    |    |    |    |    |
|    | <b>Efektivitas</b>  |    |    |    |    |    |
| 11 | Saya memperhatikan kesesuaian antara tugas dengan hasil yang dicapai                            |    |    |    |    |    |
| 12 | Saya mampu memahami dan menguasai tugas yang diberikan  |    |    |    |    |    |
|    | <b>Kerjasama</b>  |    |    |    |    |    |
| 13 | Saya mampu menerima perintah dari pimpinan dengan baik  |    |    |    |    |    |
| 14 | Saya mampu bekerjasama dengan rekan kerja dan dengan instansi yang berbeda                      |    |    |    |    |    |
|    | <b>Tanggungjawab</b>  |    |    |    |    |    |
| 15 | Saya mampu memahami pekerjaan yang diharapkan pimpinan  |    |    |    |    |    |
| 16 | Saya bertanggung jawab terhadap pekerjaan yang diberikan oleh pimpinan                          |    |    |    |    |    |

**Lampiran 2**

**TABULASI DATA PENELITIAN  
VARIABEL MOTIVASI**

| NO | PERNYATAAN BUTIR KE - |   |   |   |   |   |   |   |   |    |    |    | X1  |
|----|-----------------------|---|---|---|---|---|---|---|---|----|----|----|-----|
|    | 1                     | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |     |
| 1  | 3                     | 5 | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 4  | 3,4 |
| 2  | 4                     | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4  | 5  | 5  | 4,7 |
| 3  | 5                     | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4  | 5  | 5  | 4,6 |
| 4  | 3                     | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 5  | 5                     | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5  | 4  | 4  | 4,7 |
| 6  | 3                     | 3 | 2 | 2 | 3 | 3 | 4 | 3 | 3 | 3  | 3  | 3  | 2,9 |
| 7  | 5                     | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5  | 5  | 5  | 4,8 |
| 8  | 3                     | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 9  | 5                     | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 3 | 4  | 5  | 4  | 4,4 |
| 10 | 5                     | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4  | 4  | 3  | 4,3 |
| 11 | 5                     | 4 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 3  | 4  | 4  | 4,2 |
| 12 | 5                     | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5  | 4  | 4  | 4,3 |
| 13 | 5                     | 4 | 2 | 4 | 5 | 3 | 5 | 3 | 3 | 4  | 3  | 3  | 3,7 |
| 14 | 4                     | 4 | 4 | 3 | 5 | 3 | 4 | 3 | 3 | 3  | 3  | 3  | 3,5 |
| 15 | 3                     | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5  | 4  | 4  | 4,2 |
| 16 | 4                     | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4  | 5  | 5  | 4,7 |
| 17 | 5                     | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 5  | 4  | 5  | 4,6 |
| 18 | 5                     | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4  | 5  | 5  | 4,5 |
| 19 | 3                     | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 20 | 5                     | 5 | 4 | 3 | 4 | 5 | 5 | 5 | 4 | 4  | 5  | 5  | 4,5 |
| 21 | 3                     | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 4 | 3  | 3  | 3  | 3,0 |
| 22 | 3                     | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 23 | 4                     | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 5  | 5  | 4  | 4,4 |
| 24 | 3                     | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 25 | 3                     | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 2 | 2  | 3  | 3  | 2,6 |
| 26 | 4                     | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5  | 4  | 5  | 4,7 |
| 27 | 4                     | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 3  | 4  | 3  | 3,6 |
| 28 | 2                     | 3 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 3  | 3  | 5  | 3,3 |
| 29 | 4                     | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 3  | 5  | 3  | 3,8 |
| 30 | 3                     | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 3  | 3,1 |
| 31 | 3                     | 5 | 5 | 3 | 3 | 4 | 5 | 5 | 5 | 4  | 4  | 5  | 4,3 |
| 32 | 3                     | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 3,0 |
| 33 | 3                     | 5 | 3 | 3 | 5 | 3 | 4 | 5 | 3 | 3  | 5  | 3  | 3,8 |
| 34 | 5                     | 5 | 5 | 3 | 5 | 3 | 5 | 3 | 3 | 5  | 4  | 4  | 4,2 |

| NO | PERNYATAAN BUTIR KE - |   |   |   |   |   |   |   |   |    |    |    | X1  |
|----|-----------------------|---|---|---|---|---|---|---|---|----|----|----|-----|
|    | 1                     | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |     |
| 35 | 3                     | 3 | 3 | 3 | 3 | 4 | 5 | 4 | 4 | 3  | 5  | 4  | 3,7 |
| 36 | 3                     | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 5  | 3  | 3  | 3,2 |
| 37 | 3                     | 3 | 3 | 3 | 3 | 4 | 5 | 4 | 4 | 3  | 3  | 3  | 3,4 |
| 38 | 5                     | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 3 | 3  | 3  | 3  | 4,3 |
| 39 | 3                     | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 3,0 |
| 40 | 4                     | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4  | 3  | 4  | 3,6 |
| 41 | 5                     | 5 | 5 | 5 | 5 | 3 | 5 | 4 | 4 | 4  | 5  | 4  | 4,5 |
| 42 | 4                     | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 3  | 3  | 3  | 3,5 |
| 43 | 4                     | 4 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 3  | 4  | 3  | 3,5 |
| 44 | 4                     | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 3  | 4  | 3  | 3,4 |
| 45 | 5                     | 5 | 5 | 4 | 3 | 3 | 4 | 5 | 4 | 5  | 4  | 5  | 4,3 |
| 46 | 3                     | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 5 | 3  | 4  | 3  | 3,4 |
| 47 | 3                     | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3  | 3  | 3  | 3,1 |
| 48 | 5                     | 5 | 5 | 5 | 3 | 5 | 3 | 3 | 3 | 3  | 5  | 3  | 4,0 |
| 49 | 4                     | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4  | 3  | 4  | 4,5 |
| 50 | 5                     | 5 | 5 | 4 | 3 | 3 | 4 | 4 | 4 | 4  | 3  | 4  | 4,0 |

**Lampiran 3****VARIABEL KOMITMEN**

| NO | PERNYATAAN BUTIR KE - |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |     | X2  |
|----|-----------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|-----|-----|
|    | 1                     | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20  |     |
| 1  | 3                     | 4 | 4 | 5 | 4 | 3 | 5 | 4 | 5 | 4  | 3  | 2  | 3  | 4  | 4  | 4  | 3  | 3  | 4  | 4   | 3,8 |
| 2  | 4                     | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 4  | 5  | 5   | 4,5 |
| 3  | 5                     | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 5  | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 5  | 5   | 4,6 |
| 4  | 2                     | 2 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4  | 2  | 2  | 3  | 3  | 3  | 4  | 3  | 3  | 2  | 3   | 2,8 |
| 5  | 5                     | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5  | 5  | 4  | 5  | 5  | 5  | 4  | 5  | 4  | 4  | 4   | 4,7 |
| 6  | 5                     | 3 | 3 | 4 | 4 | 5 | 4 | 5 | 5 | 4  | 4  | 3  | 4  | 5  | 2  | 3  | 4  | 3  | 5  | 4   | 4,0 |
| 7  | 4                     | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 4  | 5  | 5   | 4,5 |
| 8  | 2                     | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 4  | 2  | 2  | 3  | 4  | 3  | 3  | 4  | 3  | 2  | 3   | 2,8 |
| 9  | 5                     | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 4  | 5   | 4,3 |
| 10 | 4                     | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4  | 4  | 5  | 5  | 5  | 4  | 5  | 5  | 5  | 5  | 4   | 4,5 |
| 11 | 5                     | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5  | 5  | 4  | 5  | 4  | 4  | 5  | 4  | 5  | 5  | 4   | 4,5 |
| 12 | 5                     | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4  | 4  | 5  | 5  | 5  | 4  | 4  | 4  | 4  | 4  | 5   | 4,4 |
| 13 | 4                     | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5  | 3  | 2  | 5  | 5  | 5  | 4  | 5  | 4  | 5  | 4   | 4,3 |
| 14 | 4                     | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 3  | 3  | 2  | 3  | 5  | 2  | 4  | 5  | 3  | 4  | 4   | 3,8 |
| 15 | 5                     | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4  | 4  | 4  | 5  | 4  | 4  | 5  | 4  | 4  | 5  | 4   | 4,5 |
| 16 | 4                     | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 4  | 5  | 5   | 4,5 |
| 17 | 5                     | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 4  | 5  | 4  | 4  | 4  | 5  | 5  | 5  | 4  | 4  | 5   | 4,5 |
| 18 | 4                     | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5  | 4  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 5  | 5   | 4,6 |
| 19 | 2                     | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 4  | 2  | 2  | 3  | 3  | 3  | 4  | 3  | 3  | 2  | 3   | 2,8 |
| 20 | 4                     | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5  | 4  | 4  | 4  | 4  | 4  | 5  | 5  | 4  | 5  | 5   | 4,6 |
| 21 | 3                     | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3  | 3  | 2  | 3  | 3  | 2  | 3  | 3  | 2  | 3  | 3   | 3,1 |
| 22 | 2                     | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 4  | 2  | 2  | 3  | 3  | 3  | 4  | 3  | 3  | 2  | 3   | 2,8 |
| 23 | 5                     | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5  | 4  | 5  | 4  | 4  | 5  | 4  | 4  | 5  | 5  | 5   | 4,6 |
| 24 | 2                     | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 4  | 2  | 2  | 3  | 3  | 3  | 4  | 3  | 3  | 2  | 3   | 2,8 |
| 25 | 3                     | 3 | 4 | 3 | 4 | 4 | 5 | 3 | 3 | 3  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 5   | 3,8 |
| 26 | 3                     | 3 | 4 | 3 | 4 | 4 | 5 | 3 | 4 | 3  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 5   | 3,9 |
| 27 | 3                     | 3 | 4 | 4 | 5 | 4 | 5 | 3 | 4 | 3  | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 5   | 3,9 |
| 28 | 4                     | 3 | 4 | 4 | 5 | 4 | 5 | 3 | 4 | 3  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 5   | 4,0 |
| 29 | 4                     | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 4  | 3  | 4  | 4   | 3,9 |
| 30 | 5                     | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 3 | 4  | 3  | 5  | 4  | 4  | 4  | 5  | 4  | 4  | 5  | 4   | 4,2 |
| 31 | 5                     | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5  | 4  | 4  | 5  | 5  | 5  | 5  | 5  | 4  | 4  | 5   | 4,3 |
| 32 | 3                     | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4  | 3  | 4  | 3  | 3  | 3  | 4  | 4  | 3  | 3  | 5   | 4,9 |
| 33 | 3                     | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4  | 4  | 3  | 3  | 4  | 4  | 4  | 4  | 3  | 4  | 3,6 |     |

| NO | PERNYATAAN BUTIR KE - |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    | X2  |
|----|-----------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|-----|
|    | 1                     | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 |     |
| 34 | 3                     | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5  | 3  | 3  | 3  | 3  | 3  | 3  | 4  | 4  | 3  | 3  | 3,5 |
| 35 | 4                     | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5  | 4  | 3  | 4  | 4  | 5  | 4  | 5  | 4  | 4  | 4  | 4,2 |
| 36 | 4                     | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 4  | 4  | 3  | 4  | 4  | 4  | 5  | 5  | 4  | 4  | 4,1 |
| 37 | 3                     | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4  | 4  | 4  | 4  | 3  | 4  | 3  | 4  | 4  | 3  | 4  | 3,7 |
| 38 | 3                     | 3 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4  | 4  | 4  | 4  | 3  | 3  | 4  | 4  | 4  | 3  | 4  | 3,6 |
| 39 | 4                     | 5 | 5 | 4 | 5 | 5 | 5 | 3 | 4 | 4  | 3  | 3  | 4  | 4  | 5  | 3  | 4  | 4  | 5  | 5  | 4,2 |
| 40 | 5                     | 3 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4  | 5  | 4  | 5  | 5  | 5  | 4  | 5  | 4  | 5  | 5  | 4,6 |
| 41 | 4                     | 3 | 4 | 3 | 5 | 5 | 5 | 5 | 3 | 5  | 5  | 3  | 3  | 4  | 5  | 5  | 5  | 4  | 4  | 5  | 4,3 |
| 42 | 3                     | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3,1 |
| 43 | 3                     | 3 | 5 | 4 | 5 | 5 | 3 | 3 | 3 | 5  | 3  | 3  | 5  | 3  | 4  | 5  | 3  | 3  | 5  | 3  | 3,8 |
| 44 | 3                     | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 5 | 5  | 5  | 3  | 5  | 3  | 5  | 3  | 3  | 5  | 4  | 4  | 3,9 |
| 45 | 5                     | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 3 | 3  | 3  | 3  | 3  | 4  | 5  | 4  | 4  | 3  | 5  | 4  | 4,1 |
| 46 | 5                     | 3 | 4 | 3 | 5 | 5 | 5 | 5 | 3 | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 5  | 3  | 3  | 3,7 |
| 47 | 5                     | 3 | 5 | 5 | 5 | 5 | 3 | 5 | 3 | 3  | 3  | 3  | 3  | 4  | 5  | 4  | 4  | 3  | 3  | 3  | 3,9 |
| 48 | 3                     | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5  | 5  | 4  | 5  | 5  | 5  | 5  | 3  | 3  | 3  | 3  | 4,3 |
| 49 | 5                     | 3 | 4 | 3 | 5 | 5 | 5 | 3 | 3 | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3,5 |
| 50 | 4                     | 3 | 3 | 4 | 3 | 3 | 3 | 5 | 4 | 4  | 3  | 3  | 3  | 4  | 3  | 4  | 4  | 4  | 3  | 4  | 3,6 |

**Lampiran 4****VARIABEL KINERJA PEGAWAI**

| NO |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    | Y  |     |
|----|--|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|-----|
|    |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |     |
| 1  |  | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 5  | 5  | 4  | 4  | 5  | 4  | 5  | 4,4 |
| 2  |  | 3 | 5 | 3 | 3 | 4 | 5 | 3 | 3 | 3 | 4  | 3  | 3  | 3  | 3  | 5  | 3  | 3,5 |
| 3  |  | 5 | 4 | 3 | 3 | 3 | 3 | 5 | 4 | 3 | 4  | 3  | 3  | 3  | 4  | 2  | 4  | 3,5 |
| 4  |  | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 3  | 3  | 4  | 4  | 4  | 4  | 4  | 4,2 |
| 5  |  | 3 | 3 | 3 | 5 | 3 | 3 | 5 | 4 | 3 | 3  | 3  | 4  | 4  | 3  | 3  | 3  | 3,4 |
| 6  |  | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 3,1 |
| 7  |  | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 3  | 3  | 3  | 3  | 3  | 3,1 |
| 8  |  | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5  | 5  | 4  | 5  | 4  | 4  | 4  | 4,4 |
| 9  |  | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 3  | 3  | 3  | 3  | 3  | 3,1 |
| 10 |  | 4 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 2  | 3  | 3  | 3  | 3  | 3,2 |
| 11 |  | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 5  | 5  | 4  | 4  | 5  | 4  | 5  | 4,4 |
| 12 |  | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4  | 5  | 3  | 4  | 3  | 4  | 5  | 4,3 |
| 13 |  | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4,6 |
| 14 |  | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 3  | 3  | 3  | 3  | 3  | 3,1 |
| 15 |  | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5  | 5  | 5  | 4  | 4  | 4  | 5  | 4,6 |
| 16 |  | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4  | 4  | 5  | 4  | 4  | 4  | 4  | 4,3 |
| 17 |  | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5  | 5  | 4  | 4  | 4  | 4  | 5  | 4,4 |
| 18 |  | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 3  | 2  | 5  | 5  | 5  | 5  | 5  | 4,6 |
| 19 |  | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 5 | 5 | 4  | 3  | 2  | 5  | 4  | 5  | 5  | 3,9 |
| 20 |  | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5  | 5  | 4  | 4  | 4  | 5  | 4  | 4,4 |
| 21 |  | 4 | 3 | 5 | 3 | 4 | 4 | 5 | 4 | 4 | 4  | 4  | 3  | 5  | 3  | 5  | 4  | 4,0 |
| 22 |  | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 5  | 4  | 5  | 5  | 5  | 4  | 4  | 4,6 |
| 23 |  | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4  | 3  | 2  | 3  | 3  | 3  | 3  | 3,1 |
| 24 |  | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5  | 4  | 5  | 5  | 4  | 4  | 4  | 4,4 |
| 25 |  | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4,3 |
| 26 |  | 3 | 4 | 3 | 4 | 3 | 4 | 5 | 4 | 3 | 4  | 4  | 4  | 4  | 4  | 4  | 5  | 3,4 |
| 27 |  | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 3 | 5 | 5  | 4  | 4  | 4  | 5  | 4  | 5  | 4,4 |
| 28 |  | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4  | 4  | 4  | 4  | 4  | 5  | 4  | 4,4 |
| 29 |  | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3  | 3  | 3  | 3  | 3  | 3  | 3  | 4,5 |
| 30 |  | 5 | 4 | 3 | 5 | 4 | 4 | 4 | 5 | 5 | 5  | 5  | 5  | 5  | 5  | 4  | 5  | 3,1 |
| 31 |  | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 3 | 5  | 4  | 4  | 4  | 4  | 5  | 4  | 4,6 |
| 32 |  | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3  | 4  | 3  | 3  | 3  | 3  | 4  | 4,6 |
| 33 |  | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 4  | 3  | 3  | 3  | 3  | 3  | 3  | 3,5 |
| 34 |  | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 3  | 3  | 3  | 3  | 4  | 3  | 3  | 3,5 |

**Lampiran 4 (Lanjutan)**

| NO |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |     | Y   |
|----|--|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|-----|-----|
|    |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16  |     |
| 35 |  | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 3 | 3 | 4  | 5  | 4  | 5  | 4  | 5  | 4,4 |     |
| 36 |  | 5 | 4 | 3 | 5 | 3 | 4 | 4 | 3 | 3 | 3  | 3  | 3  | 5  | 3  | 4  | 3   | 3,6 |
| 37 |  | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3  | 3  | 3  | 3  | 3  | 3  | 3   | 3,2 |
| 38 |  | 4 | 3 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 3  | 3  | 3  | 3  | 3  | 5  | 3   | 4,1 |
| 39 |  | 5 | 3 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5  | 4  | 5  | 4  | 3  | 4  | 4,5 |     |
| 40 |  | 3 | 5 | 2 | 5 | 5 | 5 | 5 | 4 | 3 | 3  | 4  | 4  | 4  | 4  | 3  | 4   | 3,9 |
| 41 |  | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5  | 5  | 5  | 5  | 5  | 5  | 5   | 4,8 |
| 42 |  | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3  | 3  | 4  | 4  | 3  | 3  | 4   | 3,5 |
| 43 |  | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 4  | 4  | 4  | 4  | 4  | 3  | 4   | 3,7 |
| 44 |  | 4 | 4 | 4 | 4 | 3 | 5 | 3 | 3 | 3 | 3  | 3  | 3  | 4  | 4  | 3  | 3   | 3,5 |
| 45 |  | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4  | 5  | 4  | 5  | 4  | 4  | 4   | 4,1 |
| 46 |  | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4  | 4  | 4  | 5  | 5  | 4  | 4   | 4,1 |
| 47 |  | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 3  | 4  | 3  | 4  | 4  | 3  | 4   | 3,8 |
| 48 |  | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3  | 3  | 4  | 4  | 4  | 3  | 4   | 3,6 |
| 49 |  | 5 | 5 | 5 | 3 | 4 | 4 | 3 | 3 | 4 | 4  | 5  | 3  | 4  | 4  | 5  | 5   | 4,1 |
| 50 |  | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 5  | 5  | 4  | 5  | 4  | 5  | 5   | 4,6 |

**Lampiran 5****HASIL UJI VALIDITAS DAN RELIABILITAS VARIABEL MOTIVASI****Reliability****Scale: ALL VARIABLES****Case Processing Summary**

|                             | N  | %     |
|-----------------------------|----|-------|
| Valid                       | 30 | 100.0 |
| Cases Excluded <sup>a</sup> | 0  | .0    |
| Total                       | 30 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .960             | 12         |

**Item-Total Statistics**

|          | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 41.3000                    | 81.114                         | .732                             | .958                             |
| VAR00002 | 41.2000                    | 81.476                         | .799                             | .956                             |
| VAR00003 | 41.6000                    | 79.007                         | .783                             | .956                             |
| VAR00004 | 41.7667                    | 80.116                         | .739                             | .958                             |
| VAR00005 | 41.4333                    | 78.254                         | .801                             | .956                             |
| VAR00006 | 41.3333                    | 80.437                         | .834                             | .955                             |
| VAR00007 | 41.3000                    | 83.183                         | .745                             | .958                             |
| VAR00008 | 41.5000                    | 74.052                         | .943                             | .951                             |
| VAR00009 | 41.7000                    | 77.666                         | .856                             | .954                             |
| VAR00010 | 41.6000                    | 76.110                         | .867                             | .954                             |
| VAR00011 | 41.4333                    | 82.530                         | .771                             | .957                             |
| VAR00012 | 41.4000                    | 82.041                         | .736                             | .958                             |

**Scale Statistics**

| Mean    | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 45.2333 | 94.461   | 9.71910        | 12         |

**Lampiran 6****HASIL UJI VALIDITAS DAN RELIABILITAS VARIABEL KOMITMEN****Reliability****Scale: ALL VARIABLES****Case Processing Summary**

|                             | N  | %     |
|-----------------------------|----|-------|
| Valid                       | 30 | 100.0 |
| Cases Excluded <sup>a</sup> | 0  | .0    |
| Total                       | 30 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .960             | 20         |

**Item-Total Statistics**

|          | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 75.9333                    | 147.789                        | .848                             | .957                             |
| VAR00002 | 76.0333                    | 149.413                        | .843                             | .957                             |
| VAR00003 | 75.7000                    | 157.528                        | .769                             | .958                             |
| VAR00004 | 75.8000                    | 148.855                        | .821                             | .957                             |
| VAR00005 | 75.7667                    | 159.289                        | .718                             | .959                             |
| VAR00006 | 75.5667                    | 156.392                        | .756                             | .958                             |
| VAR00007 | 75.3000                    | 156.079                        | .757                             | .958                             |
| VAR00008 | 76.0667                    | 150.478                        | .821                             | .957                             |
| VAR00009 | 75.7000                    | 159.183                        | .623                             | .960                             |
| VAR00010 | 75.6000                    | 161.697                        | .479                             | .961                             |
| VAR00011 | 76.1667                    | 149.592                        | .846                             | .957                             |
| VAR00012 | 76.1667                    | 147.799                        | .764                             | .958                             |
| VAR00013 | 75.7667                    | 156.737                        | .756                             | .958                             |
| VAR00014 | 75.7667                    | 162.047                        | .600                             | .959                             |
| VAR00015 | 75.9000                    | 156.024                        | .646                             | .960                             |
| VAR00016 | 75.5000                    | 161.155                        | .603                             | .959                             |
| VAR00017 | 75.7000                    | 159.321                        | .662                             | .960                             |
| VAR00018 | 75.8667                    | 157.361                        | .627                             | .956                             |
| VAR00019 | 75.7667                    | 147.151                        | .877                             | .958                             |
| VAR00020 | 75.5000                    | 155.569                        | .775                             |                                  |

**Scale Statistics**

| Mean    | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 79.7667 | 171.357  | 13.09036       | 20         |

**Lampiran 7****HASIL UJI VALIDITAS DAN RELIABILITAS VARIABEL KINERJA****Reliability****Scale: ALL VARIABLES****Case Processing Summary**

|       | N                     | %        |
|-------|-----------------------|----------|
| Cases | Valid                 | 30 100.0 |
|       | Excluded <sup>a</sup> | 0 .0     |
|       | Total                 | 30 100.0 |

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .943             | 16         |

**Item-Total Statistics**

|          | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| VAR00001 | 59.1667                    | 80.695                         | .650                             | .941                             |
| VAR00002 | 59.3333                    | 80.920                         | .559                             | .943                             |
| VAR00003 | 59.7667                    | 79.702                         | .700                             | .940                             |
| VAR00004 | 59.5000                    | 78.121                         | .690                             | .940                             |
| VAR00005 | 59.6000                    | 77.697                         | .839                             | .937                             |
| VAR00006 | 59.5667                    | 79.357                         | .681                             | .940                             |
| VAR00007 | 59.3333                    | 79.678                         | .613                             | .942                             |
| VAR00008 | 59.3000                    | 76.079                         | .860                             | .936                             |
| VAR00009 | 59.8000                    | 80.510                         | .626                             | .941                             |
| VAR00010 | 59.2667                    | 81.513                         | .614                             | .941                             |
| VAR00011 | 59.5667                    | 77.151                         | .723                             | .939                             |
| VAR00012 | 59.9333                    | 78.892                         | .586                             | .943                             |
| VAR00013 | 59.6000                    | 78.938                         | .741                             | .939                             |
| VAR00014 | 59.6667                    | 78.161                         | .765                             | .938                             |
| VAR00015 | 59.6667                    | 80.023                         | .625                             | .941                             |
| VAR00016 | 59.4333                    | 75.909                         | .848                             | .936                             |

**Scale Statistics**

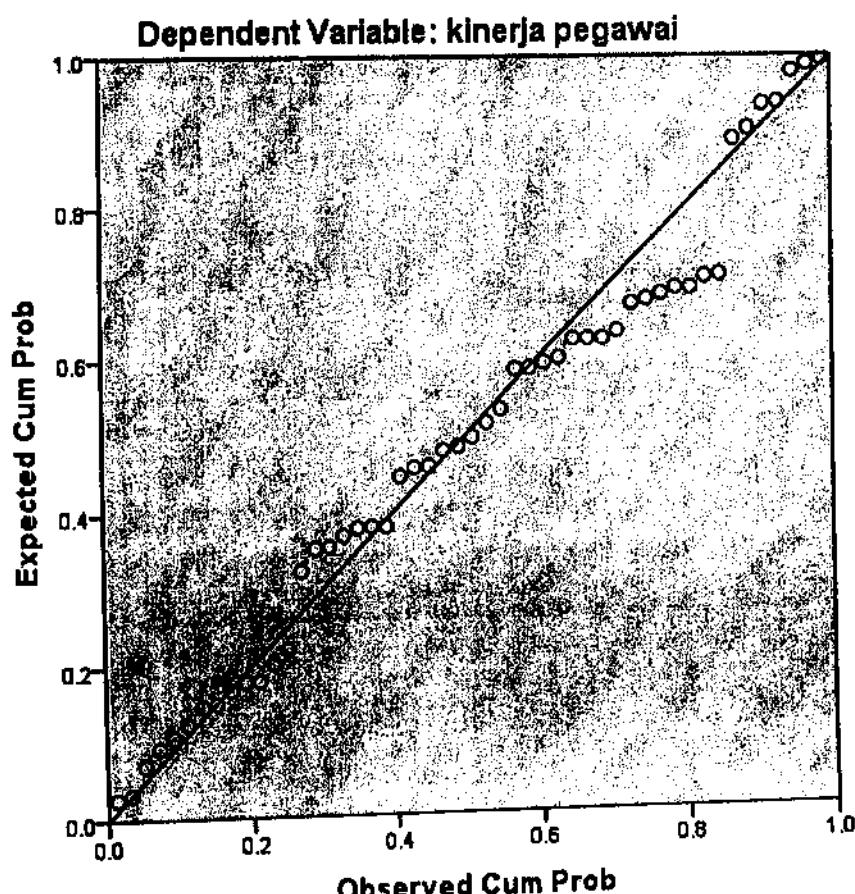
| Mean    | Variance | Std. Deviation | N of Items |
|---------|----------|----------------|------------|
| 63.5000 | 89.500   | 9.46044        | 16         |

**Lampiran 8****HASIL UJI NORMALITAS****NPar Tests****One-Sample Kolmogorov-Smirnov Test**

|                                  |                | kinerja pegawai | motivasi | komitmen organisasi |
|----------------------------------|----------------|-----------------|----------|---------------------|
| N                                |                | 50              | 50       | 50                  |
| Normal Parameters <sup>a,b</sup> | Mean           | 63.20           | 45.02    | 78.86               |
|                                  | Std. Deviation | 8.614           | 8.346    | 11.445              |
|                                  | Absolute       | .145            | .145     | .113                |
| Most Extreme Differences         | Positive       | .138            | .074     | .085                |
|                                  | Negative       | -.145           | -.145    | -.113               |
| Kolmogorov-Smirnov Z             |                | 1.026           | 1.023    | .801                |
| Asymp. Sig. (2-tailed)           |                | .243            | .246     | .542                |

a. Test distribution is Normal.

b. Calculated from data.

**Normal P-P Plot of Regression Standardized Residual**

**Lampiran 9****HASIL UJI MULTIKOLINEARITAS****Regression****Variables Entered/Removed<sup>a</sup>**

| Model | Variables Entered                  | Variables Removed | Method |
|-------|------------------------------------|-------------------|--------|
| 1     | komitmen,<br>motivasi <sup>b</sup> |                   | Enter  |

a. Dependent Variable: kinerja pegawai

b. All requested variables entered.

**Coefficients<sup>a</sup>**

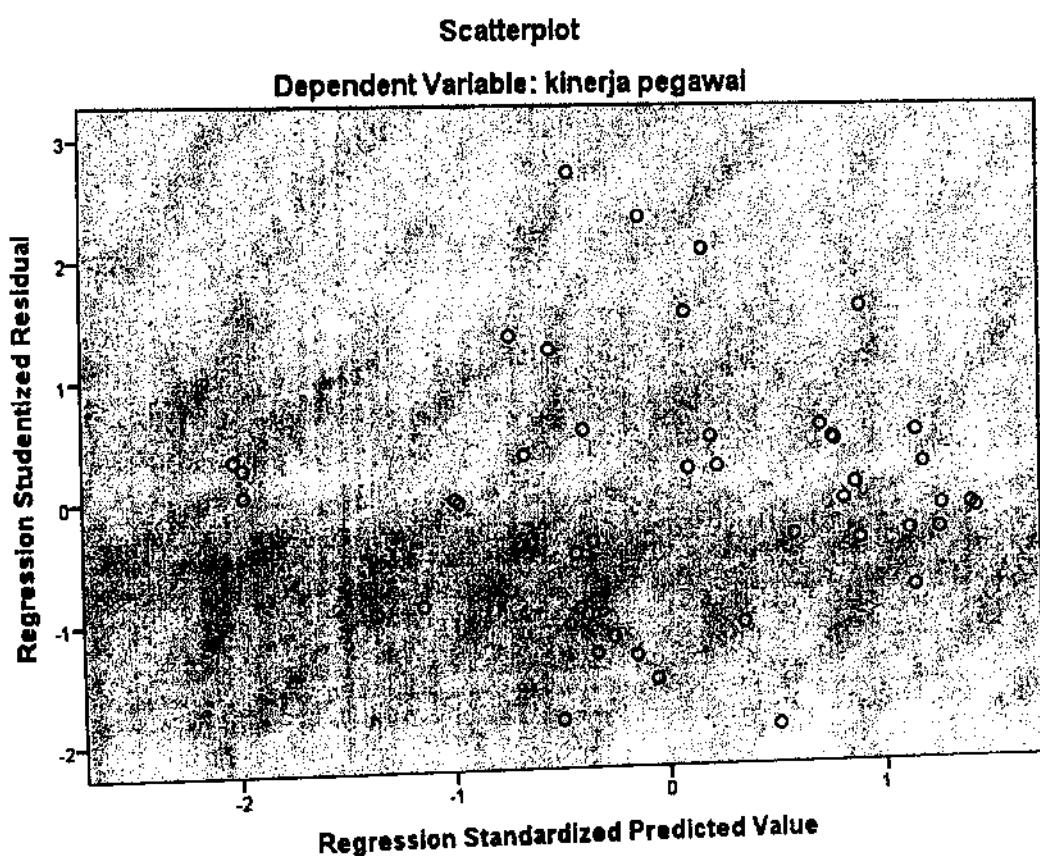
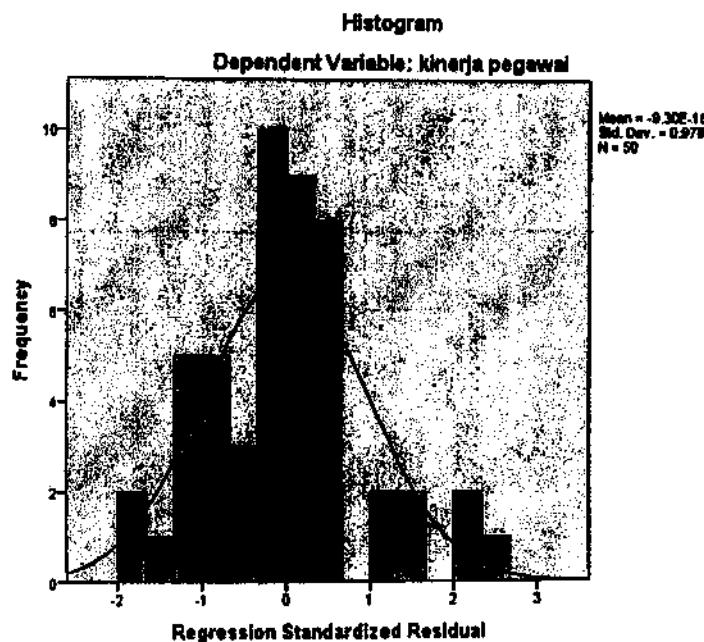
| Model |          | Collinearity Statistics |       |
|-------|----------|-------------------------|-------|
|       |          | Tolerance               | VIF   |
| 1     | Motivasi | .509                    | 1.965 |
|       | komitmen | .509                    | 1.965 |

a. Dependent Variable: kinerja pegawai

**Collinearity Diagnostics<sup>a</sup>**

| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions |          |                        |
|-------|-----------|------------|-----------------|----------------------|----------|------------------------|
|       |           |            |                 | (Constant)           | motivasi | komitmen<br>organisasi |
| 1     | 1         | 2.977      | 1.000           | .00                  | .00      | .00                    |
|       | 2         | .017       | 13.420          | .67                  | .44      | .00                    |
|       | 3         | .007       | 20.901          | .33                  | .56      | .99                    |

a. Dependent Variable: kinerja pegawai

**Lampiran 10****HASIL UJI HETEROSKEDASTISITAS****Charts**

## Lampiran 11

### HASIL UJI REGRESI

#### Variables Entered/Removed<sup>a</sup>

| Model | Variables Entered                  | Variables Removed | Method |
|-------|------------------------------------|-------------------|--------|
| 1     | komitmen,<br>motivasi <sup>b</sup> |                   | Enter  |

a. Dependent Variable: kinerja pegawai

b. All requested variables entered.

#### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | .850 <sup>a</sup> | .722     | .710              | 4.632                      |

a. Predictors: (Constant), komitmen, motivasi

b. Dependent Variable: kinerja pegawai

#### ANOVA<sup>a</sup>

| Model | Sum of Squares | df | Mean Square | F      | Sig.              |
|-------|----------------|----|-------------|--------|-------------------|
| 1     | Regression     | 2  | 1311.270    | 61.105 | .000 <sup>b</sup> |
|       | Residual       | 47 | 21.459      |        |                   |
|       | Total          | 49 |             |        |                   |

a. Dependent Variable: kinerja pegawai

b. Predictors: (Constant), komitmen, motivasi

#### Coefficients<sup>a</sup>

| Model | Unstandardized Coefficients |            | Beta  | t | Sig.            |
|-------|-----------------------------|------------|-------|---|-----------------|
|       | B                           | Std. Error |       |   |                 |
| 1     | (Constant)                  | 1.127      | 4.637 |   | .3.263 .002     |
|       | motivasi                    | .521       | .111  |   | 4.687 .000      |
|       | komitmen                    | .313       | .081  |   | .416 3.857 .000 |

a. Dependent Variable: kinerja pegawai

#### Residuals Statistics<sup>a</sup>

|                                   | Minimum | Maximum | Mean  | Std. Deviation | N  |
|-----------------------------------|---------|---------|-------|----------------|----|
| Predicted Value                   | 48.48   | 73.69   | 63.24 | 7.316          | 50 |
| Std. Predicted Value              | -2.018  | 1.429   | .000  | 1.000          | 50 |
| Standard Error of Predicted Value | .695    | 1.784   | 1.097 | .294           | 50 |
| Adjusted Predicted Value          | 48.29   | 73.74   | 63.22 | 7.340          | 50 |
| Residual                          | -9.025  | 11.852  | .000  | 4.537          | 50 |
| Std. Residual                     | -1.948  | 2.559   | .000  | .979           | 50 |
| Stud. Residual                    | -1.976  | 2.700   | .002  | 1.008          | 50 |
| Deleted Residual                  | -9.287  | 13.202  | .022  | 4.808          | 50 |
| Stud. Deleted Residual            | -2.042  | 2.906   | .008  | 1.037          | 50 |
| Mahal. Distance                   | .124    | 6.288   | 1.960 | 1.561          | 50 |
| Cook's Distance                   | .000    | .277    | .020  | .044           | 50 |
| Centered Leverage Value           | .003    | .128    | .040  | .032           | 50 |

a. Dependent Variable: kinerja pegawai

## Lampiran 12

### KORELASI ANTAR DIMENSI

**Correlations**

|                   |                     | Kualitas Kerja | Kuantitas Kerja | Keandalan | Sikap  |
|-------------------|---------------------|----------------|-----------------|-----------|--------|
| Motif beprestasi  | Pearson Correlation | ,593**         | ,574**          | ,648**    | ,646** |
|                   | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                   | N                   | 50             | 50              | 50        | 50     |
| Motif berafiliasi | Pearson Correlation | ,715**         | ,670**          | ,643**    | ,655** |
|                   | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                   | N                   | 50             | 50              | 50        | 50     |
| Motif berkuasa    | Pearson Correlation | ,697**         | ,649**          | ,723**    | ,693** |
|                   | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                   | N                   | 50             | 50              | 50        | 50     |

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

**Correlations**

|                                    |                     | Kualitas Kerja | Kuantitas Kerja | Keandalan | Sikap  |
|------------------------------------|---------------------|----------------|-----------------|-----------|--------|
| Mensukseskan organisasi            | Pearson Correlation | ,673**         | ,699**          | ,662**    | ,663** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Informasi tentang organisasi       | Pearson Correlation | ,458**         | ,604**          | ,466**    | ,414** |
|                                    | Sig. (2-tailed)     | ,001           | ,000            | ,001      | ,003   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Keseimbangan                       | Pearson Correlation | ,362**         | ,471**          | ,476**    | ,499** |
|                                    | Sig. (2-tailed)     | ,010           | ,001            | ,000      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Kontribusi kerja                   | Pearson Correlation | ,535**         | ,644**          | ,559**    | ,663** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Menaruh perhatian                  | Pearson Correlation | ,493**         | ,613**          | ,484**    | ,408** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,003   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Berpikir positif                   | Pearson Correlation | ,506**         | ,550**          | ,502**    | ,419** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,002   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Prioritas                          | Pearson Correlation | ,437**         | ,633**          | ,418**    | ,504** |
|                                    | Sig. (2-tailed)     | ,001           | ,000            | ,003      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Tidak melihat organisasi lainnya   | Pearson Correlation | ,484**         | ,547**          | ,499**    | ,386** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,006   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Memiliki keyakinan                 | Pearson Correlation | ,657**         | ,597**          | ,420**    | ,521** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,002      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |
| Berpikir positif terhadap pimpinan | Pearson Correlation | ,641**         | ,730**          | ,618**    | ,571** |
|                                    | Sig. (2-tailed)     | ,000           | ,000            | ,000      | ,000   |
|                                    | N                   | 50             | 50              | 50        | 50     |

\*\* Correlation is significant at the 0.01 level (2-tailed).

\* Correlation is significant at the 0.05 level (2-tailed).

