Lampiran 1. Data Kedatangan Finish Good -Jenis Special Lighting

Incoming

11000

Month	OIIM		AFTM		DO		Total	
	QTY	Amount (USD)	QTY	Amount (USD)	QTY	Amount (USD)	Qty	Amount (USD)
Okt-2012	566.950,00	713.278,69	831.880,00	352.004,60	2.115,00	36.650,76	1.400.945,00	1.101.934,05
Nop-2012	762.860,00	656.490,45	780.000,00	517.151,50	166,00	12.363,54	1.543.026,00	1.186.005,49
Des-2012	1.168.640,00	754.504,87	725.200,00	855.708,30	1.442,00	29.661,88	1.895.282,00	1.639.875,05
Jan-2013	893.667,00	564.447,89	503.618,00	286.403,51	2.542,00	50.589,90	1.399.827,00	901.441,30
Feb-2013	449.220,00	235.571,91	745.370,00	397.199,25	7.227,00	144.545,05	1.201.817,00	777.316,21
Mar-2013	408.110,00	274.688,17	574.886,00	329.860,17	10.310,00	257.160,94	993.306,00	861.709,28
Apr-2013	363.790,00	295.696,87	651.160,00	192.174,03	19.102,00	258.361,97	1.034.052,00	746.232,87
Mei-2013	1.058.903,00	654.950,51	860.404,00	537.051,69	3.605,00	60.754,24	1.922.912,00	1.252.756,44
Jun-2013	454.980,00	471.952,89	547.790,00	298.972,65	10.810,00	57.411,84	1.013.580,00	828.337,38
Jul-2013	1.066.260,00	896.257,83	694.702,00	430.566,41	2.818,00	45.723,93	1.763.780,00	1.372.548,17
Agust-2013	16.800,00	30.906,95	782.000,00	277.841,00	-	-	798.800,00	308.747,96
Sep-2013	1.533.580,00	914.244,13	1.443.544,00	959.677,44	7.728,00	34.258,07	2.984.852,00	1.908.189,64
							-	-
Total	8.743.760,00	6.462.991,17	9.140.554,00	5.434.610,55	67.865,00	987.492,12	17.952.179,00	12.885.093,84

IDR	71.092.902.870,00		59.780.716.050,00		10.862.413.320,00		141.736.032.240,00
IDR (Miliyar)	71,09		59,78		10,86		141,74

Lampiran 2. Data Penjualan Finish Good -Jenis Special Lighting

Penjualan

Month	OEM		AFTM		DO		Total	
	QTY	Amount (USD)	QTY	Amount (USD)	QTY	Amount (USD)	Qty	Amount (USD)
Okt-2012	380.149,00	338.957,66	597.930,00	336.768,03	3.730,00	11.427,02	981.809,00	687.152,70
Nop-2012	364.252,00	276.911,22	675.348,00	381.740,33	303,00	92.466,19	1.039.903,00	751.117,74
Des-2012	396.838,00	278.614,25	562.588,00	314.174,37	1.432,00	126.264,55	960.858,00	719.053,17
Jan-2013	338.982,00	233.186,29	546.023,00	301.388,59	198,00	21.504,16	885.203,00	556.079,04
Feb-2013	359.345,00	271.879,36	837.879,00	472.834,54	2.821,00	3.515,36	1.200.045,00	748.229,26
Mar-2013	354.803,00	259.796,01	973.846,00	498.897,30	8.500,00	37.258,82	1.337.149,00	795.952,13
Apr-2013	302.837,00	223.325,09	706.814,00	379.925,89	9.692,00	34.958,13	1.019.343,00	638.209,11
Mei-2013	363.274,00	264.204,48	912.468,00	560.422,90	359,00	40.274,00	1.276.101,00	864.901,37
Jun-2013	399.488,00	273.535,42	517.022,00	288.121,89	3.264,00	71.693,74	919.774,00	633.351,04
Jul-2013	407.821,00	287.430,29	852.312,00	460.582,88	1.358,00	28.849,77	1.261.491,00	776.862,94
Agust-2013	265.313,00	253.510,20	709.226,00	394.751,70	600,00	23.359,85	975.139,00	671.621,75
Sep-2013	411.842,00	322.998,98	825.030,00	435.955,66	992,00	33.575,32	1.237.864,00	792.529,96
							0	0,00
Total	4.344.944,00	3.284.349,23	8.716.486,00	4.825.564,08	33.249,00	525.146,90	13.094.679,00	8.635.060,21

IDR	36.127.841.499,29		53.081.204.929,70		5.776.615.848,61		94.985.662.277,60
IDR (Miliyar)	36,13		53,08		5,78		94,99

Lampiran 3. Data Stock Finish Good -Jenis Special Lighting

Persediaan

Month	OEM		AFTM		DO		Total	
	QTY	Amount (USD)	QTY	Amount (USD)	QTY	Amount (USD)	Qty	Amount (USD)
Okt-2012	1.609.510,00	1.086.417,29	919.424	672.556,24	581,00	100.309,12	2.529.515,00	1.859.282,65
Nop-2012	2.008.118	1.465.996,52	1.024.076	807.967,41	444	20.206,47	3.032.638	2.294.170,40
Des-2012	2.779.920	1.941.887,14	1.186.688	1.349.501,34	454	25.311,00	3.967.062	3.316.699,48
Jan-2013	3.334.605	2.273.148,74	1.144.283	1.334.516,26	2.798	54.396,74	4.481.686	3.662.061,74
Feb-2013	3.424.480	2.236.841,29	1.051.774	1.258.880,97	7.204	195.426,43	4.483.458	3.691.148,69
Mar-2013	3.477.787	2.251.733,45	652.874	1.089.843,84	9.014	415.328,55	4.139.015	3.750.905,84
Apr-2013	3.538.740	2.324.105,23	597.160	902.091,98	18.424	638.732,39	4.154.324	3.864.929,60
Mei-2013	4.234.369	2.714.851,26	545.096	878.720,77	21.670	659.212,63	4.801.135	4.252.784,67
Jun-2013	4.289.861	2.913.268,74	575.864	889.571,53	29.216	644.930,73	4.894.941	4.447.771,00
Jul-2013	4.948.300	3.522.096,28	418.254	859.555,06	30.676	661.804,90	5.397.230	5.043.456,24
Agust-2013	4.699.787	3.299.493,05	491.028	742.644,36	30.076	638.445,05	5.220.891	4.680.582,45
Sep-2013	5.821.525	3.890.738,20	1.109.542	1.266.366,13	36.812	639.137,80	6.967.879	5.796.242,13
Total	44.167.002	29.920.577,18	9.716.003	12.052.215,90	187.369	4.693.241,80	54.070.374	46.666.034,88

IDR	329.126.348.985,18		132.574.374.928,12		51.625.659.748,24		513.326.383.661,53
IDR (Miliyar)	329,13		132,57		51,63		513,33

Lampiran 4. Data General Lighting

	STOCK Q		INCOMING		SALES	
FY 2013	QTY	AMOUNT (IDR)-Milyar	QTY	AMOUNT (IDR)- Milyar	QTY	AMOUNT (IDR)-Milyar
Okt'12	2.887.993	10,6	299.084	10,1	492.915	7,0
Nov'12	2.694.162	13,7	48.290	3,2	338.828	6,5
Des'12	2.403.624	10,4	1.024.629	6,2	405.340	7,3
Jan'13	3.022.913	9,4	968.268	13,7	388.011	6,6
Feb'13	3.603.170	16,5	1.609.678	11,8	464.198	9,2
Mar'13	4.748.650	19,0	123.547	9,3	547.231	7,5
Apr'13	4.324.966	20,8	141.263	8,7	837.192	10,1
Mei'13	3.629.037	19,3	1.223.895	21,1	601.853	7,8
Jun'13	4.251.079	32,6	514.198	17,9	875.390	14,2
Jul'13	3.889.887	36,3	111.550	6,3	851.744	11,3
Agust'13	3.149.693	31,3	21.212	3,5	1.085.486	12,0
Sep'13	2.085.419	22,8	1.060.427	12,3	879.542	9,7
Total	40.690.593	242,6	7.146.041	124,0	7.767.730	109,3

Lampiran 5. Data Special Lighting

	STOCK Q		INCOMING		SALES	
FY 2013	QTY	AMOUNT (IDR)-Milyar	QTY	AMOUNT (IDR)- Milyar	QTY	AMOUNT (IDR)-Milyar
Okt'12	2.529.515	20,45	1.400.945	12,12	981.809	7,56
Nov'12	3.032.638	25,24	1.543.026	13,05	1.039.903	8,26
Des'12	3.967.062	36,48	1.895.282	18,04	960.858	7,91
Jan'13	4.481.686	40,28	1.399.827	9,92	885.203	6,12
Feb'13	4.483.458	40,60	1.201.817	8,55	1.200.045	8,23
Mar'13	4.139.615	41,33	993.306	9,48	1.337.149	8,76
Apr'13	4.154.324	42,51	1.034.052	8,21	1.019.343	7,02
Mei'13	4.801.135	46,78	1.922.912	13,78	1.276.101	9,51
Jun'13	4.894.941	48,93	1.013.580	9,11	919.774	6,97
Jul'13	5.397.230	55,48	1.763.780	15,10	1.261.491	8,55
Agust'13	5.220.891	51,49	798.800	3,40	975.139	7,39
Sep'13	6.967.879	63,76	2.984.852	20,99	1.237.864	8,72
Total	54.070.374	513,33	17.952.179	141,74	13.094.679	94,99